

# Jefferies

**FOR IMMEDIATE RELEASE**

## **JEFFERIES TO DISTRIBUTE EQUITY RESEARCH ON COMPANIES IN THAILAND THROUGH ALLIANCE WITH KASIKORN SECURITIES**

NEW YORK, LONDON, HONG KONG and BANGKOK, December 20, 2016 – Jefferies today announced that it has entered into an alliance with Kasikorn Securities in Thailand. Under the agreement, Kasikorn will provide equity research on companies in Thailand which Jefferies will distribute on a co-branded basis to the firm’s global base of institutional clients. Kasikorn will also provide local equity broking services to Jefferies clients.

Kasikorn Securities is a leading equities broker in Thailand with a Top 10 market position and significant market share. Kasikorn Securities currently has 9 analysts covering some 100 stocks with plans to offer the largest institutional research coverage in Thailand.

Kasikorn Securities is 100% owned by Kasikorn Bank, the second largest bank in Thailand with a market capitalization of US\$12 billion, and a leading investment bank with broad and deep corporate relationships and is involved in most major ECM, DCM and M&A deals in Thailand

Over the past four years, Jefferies has also formed similar alliances with leading firms in Australia, Indonesia, South Korea, Malaysia, The Philippines, Sri Lanka, Taiwan, Thailand and Vietnam to broaden the firm’s equity research offering to its global client base. These alliances now include over 80 analysts covering 700+ companies in the region.

Michael Alexander, Chief Executive Officer of Jefferies Asia, commented, “We are pleased to work with Kasikorn Securities as we strengthen Jefferies’ Pan-Asia equities business to meet the evolving needs of our global institutional clients. This alliance enhances our Pan-Asia equities platform to provide clients with best-in-class strategy and ideas coupled with market-leading execution and distribution.”

"Jefferies is committed to continuously improving and expanding the firm's longstanding equity research, sales and trading business with an emphasis on serving the needs of our global institutional client base. Joining with Kasikorn in this alliance is just one of the ways we will continue to strengthen our Asia Pacific business," added Peter Forlenza, Global Head of Equities at Jefferies.

"Kasikorn Securities will benefit from Jefferies’ robust global equities platform as this new relationship will further enhance our existing strong business by leveraging Jefferies’ global equity distribution platform,” commented Thiti Tantikulanan, Executive Chairman, Kasikorn Securities.

Not including the research alliances, Jefferies' global equity research business consists of nearly 150 publishing analysts covering more than 2,000 stocks from research centres in Frankfurt, London, Hong Kong, Mumbai, Singapore, Tokyo, Boston, Houston, Nashville, New York and San Francisco. The firm's global coverage includes Economics & Strategy, Business Services, Consumer, Energy, Financial Services, Insurance, Healthcare, Industrials, Internet and Interactive Entertainment, Maritime, Media, Metals & Mining, MLPs, REITs, Technology, Telecommunications, Travel & Leisure and Utilities.

To learn more about Jefferies equity research capabilities or to receive Jefferies research, please contact your Jefferies representative.

Jefferies, the world's only independent full-service global investment banking firm focused on serving clients for over 50 years, is a leader in providing insight, expertise and execution to investors, companies and governments. Our firm provides a full range of investment banking, sales, trading, research and strategy across the spectrum of equities, fixed income and foreign exchange, as well as wealth management, in the Americas, Europe and Asia. Jefferies Group LLC is a wholly-owned subsidiary of Leucadia National Corporation (NYSE: LUK), a diversified holding company.

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