

Investor Presentation

2014 Third Quarter Earnings

October 30, 2014



BANC OF
CALIFORNIA

Forward-looking Statements

When used in this presentation and in documents filed with or furnished to the Securities and Exchange Commission (the “SEC”), or other public shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases “believe,” “will,” “should,” “will likely result,” “are expected to,” “will continue,” “is anticipated,” “estimate,” “project,” “plans,” or similar expressions are intended to identify “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date made. These statements may relate to future financial performance, strategic plans or objectives, revenue, expense or earnings projections, or other financial items of Banc of California Inc. and its affiliates (“BANC,” the “Company,” “we,” “us” or “our”). By their nature, these statements are subject to numerous uncertainties that could cause actual results to differ materially from those anticipated in the statements.

Factors that could cause actual results to differ materially from the results anticipated or projected include, but are not limited to, the following: (i) the occurrence of any event, change or other circumstance that could give rise to the termination of the purchase and assumption agreement for the Company's pending acquisition of selected assets and liabilities from Banco Popular (“BPOP”), or affect consummation of the associated direct registered sale of common stock to entities managed by Oaktree Capital Management and Patriot Financial Partners, LP (the “Investors”); (ii) the outcome of any legal proceedings that may be instituted against the Company, BPOP or the Investors; (iii) the inability to complete the BPOP transaction or the sale of common stock to the Investors due to the failure to satisfy such transaction's conditions to completion, including the receipt of regulatory approvals; (iv) risks that the proposed BPOP transaction, the sale of common stock to the Investors, or the Company's recently completed acquisitions, including the acquisitions of The Private Bank of California, CS Financial, Inc., and The Palisades Group, may disrupt current plans and operations, the potential difficulties in customer and employee retention as a result of those transactions and the amount of the costs, fees, expenses and charges related to those transactions; (v) the credit risks of lending activities, which may be affected by further deterioration in real estate markets and the financial condition of borrowers, may lead to increased loan and lease delinquencies, losses and nonperforming assets in our loan portfolio, and may result in our allowance for loan and lease losses not being adequate to cover actual losses and require us to materially increase our loan and lease loss reserves; (vi) the quality and composition of our securities and loan portfolios; (vii) changes in general economic conditions, either nationally or in our market areas; (viii) continuation of the historically low short-term interest rate environment, changes in the levels of general interest rates, and the relative differences between short- and long-term interest rates, deposit interest rates, our net interest margin and funding sources; (ix) fluctuations in the demand for loans and leases, the number of unsold homes and other properties and fluctuations in commercial and residential real estate values in our market area; (x) results of examinations of us by regulatory authorities and the possibility that any such regulatory authority may, among other things, require us to increase our allowance for loan and lease losses, write-down asset values, increase our capital levels, or affect our ability to borrow funds or maintain or increase deposits, which could adversely affect our liquidity and earnings; (xi) legislative or regulatory changes that adversely affect our business, including changes in regulatory capital or other rules; (xii) our ability to control operating costs and expenses; (xiii) staffing fluctuations in response to product demand or the implementation of corporate strategies that affect our work force and potential associated charges; (xiv) errors in our estimates in determining fair value of certain of our assets, which may result in significant declines in valuation; (xv) the network and computer systems on which we depend could fail or experience a security breach; (xvi) our ability to attract and retain key members of our senior management team; (xvii) costs and effects of litigation, including settlements and judgments; (xviii) increased competitive pressures among financial services companies; (xix) changes in consumer spending, borrowing and saving habits; (xx) adverse changes in the securities markets; (xxi) earthquake, fire or other natural disasters affecting the condition of real estate collateral; (xxii) the availability of resources to address changes in laws, rules or regulations or to respond to regulatory actions; (xxiii) inability of key third-party providers to perform their obligations to us; (xxiv) changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board or their application to our business or final audit adjustments, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods; (xxv) war or terrorist activities; and (xxvi) other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services and the other risks described in this report and from time to time in other documents that we file with or furnish to the SEC. You should not place undue reliance on forward-looking statements, and we undertake no obligation to update any such statements to reflect circumstances or events that occur after the date on which the forward-looking statement is made.

2014 Third Quarter Highlights

Net Income

- Net income of \$11.2 million compared to \$8.1 million in the prior quarter
- Net income available to common shareholders of \$10.3 million, or \$0.31 per diluted share
- Return on average assets of 1.0%
- Return on average tangible common equity (ROATCE) of 13.2%

Loan and Deposit Balances

- Total loan balances increased by \$141 million to \$3.84 billion, or 4% from the prior quarter
- Total deposits increased by \$284 million to \$3.63 billion, or 8% from the prior quarter
- Noninterest-bearing deposit balances increased by \$49 million to \$458 million, or 12% from the prior quarter

Net Interest Income

- Net interest income increased by \$2.6 million from the prior quarter
- Net interest margin for the third quarter was 3.58%, compared with 3.70% from the prior quarter

Noninterest Income

- Noninterest income for the third quarter was \$44.1 million, an increase of \$8.7 million compared to the prior quarter
- Gain on sale of loans of \$10.3 million for the third quarter, an increase of \$7.2 million compared to the prior quarter

Capital

- Tier 1 Risk-Based Capital Ratio of 14.0%
- Tier 1 Leverage Ratio of 9.3%
- Tangible Common Equity to Tangible Assets Ratio (TCE/TA) of 7.2%

Income Statement

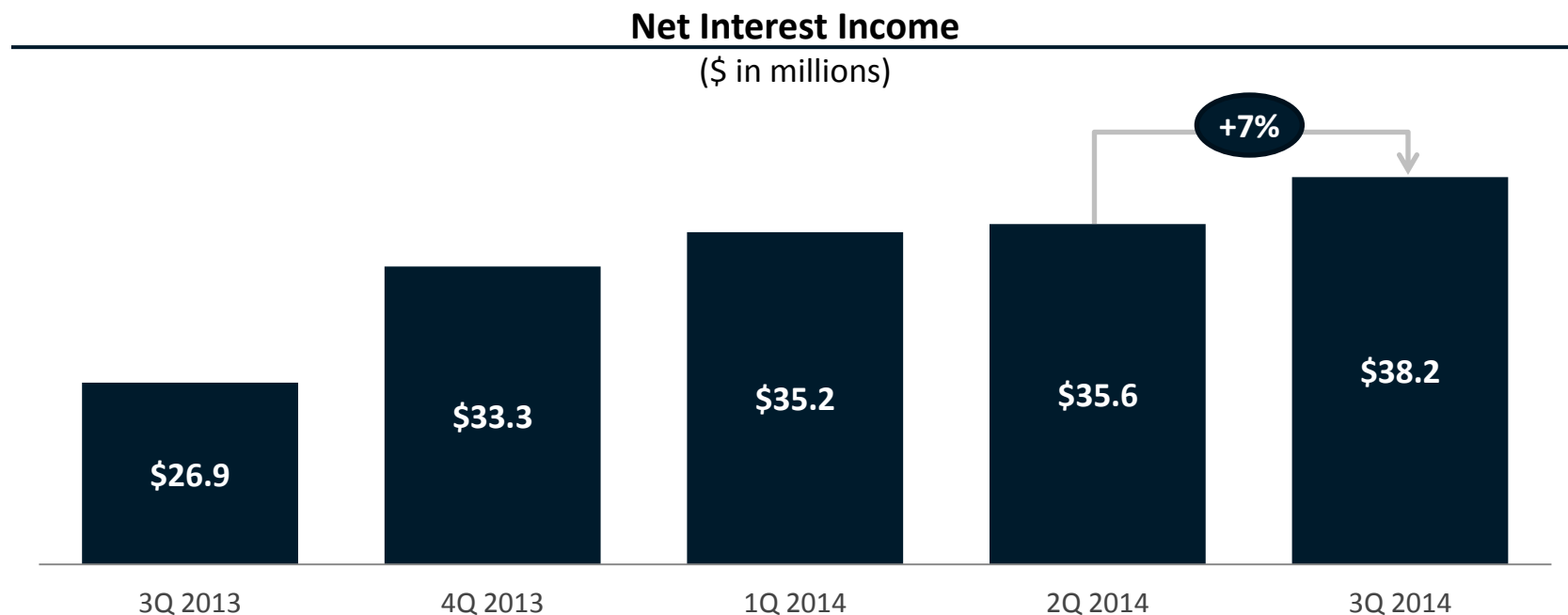
(\$ in millions except per share data)

	3Q 2014	2Q 2014
Net Interest Income	\$ 38.2	\$ 35.6
Noninterest Income	44.1	35.4
Total Revenue	82.3	70.9
Expenses	(67.6)	(60.5)
Pre-Tax, Pre-Provision Income	14.7	10.5
Provision	(2.8)	(2.1)
Pre-Tax Income	11.9	8.4
Taxes	(0.7)	(0.3)
Net Income	11.2	8.1
Preferred Dividends	(0.9)	(0.9)
Net Income Available to Common	10.3	7.2
Diluted Earnings Per Share	\$ 0.31	\$ 0.27
ROAA	1.0%	0.8%
ROATCE	13.2%	12.0%
Average shares outstanding for diluted EPS calculation ¹	32.7	26.0

* Figures may not foot due to rounding

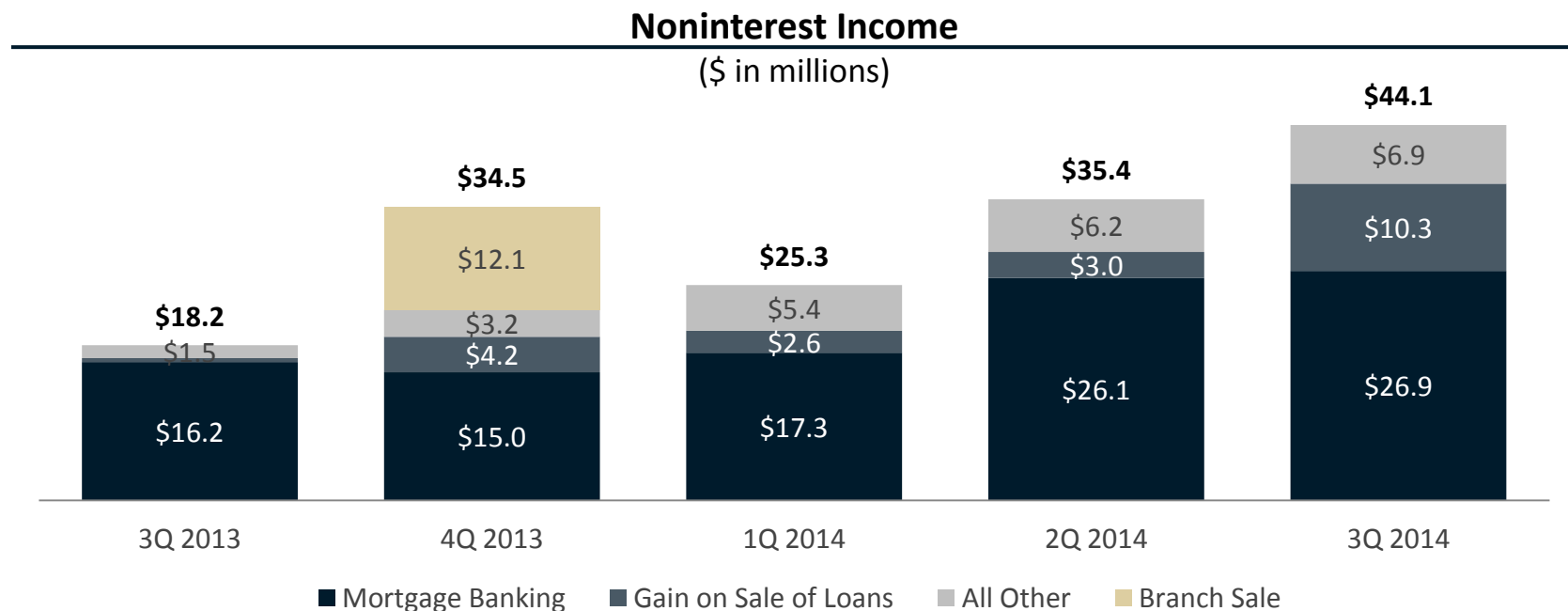
¹ Average shares outstanding include potential TEU conversions to common shares (in millions)

Net Interest Income



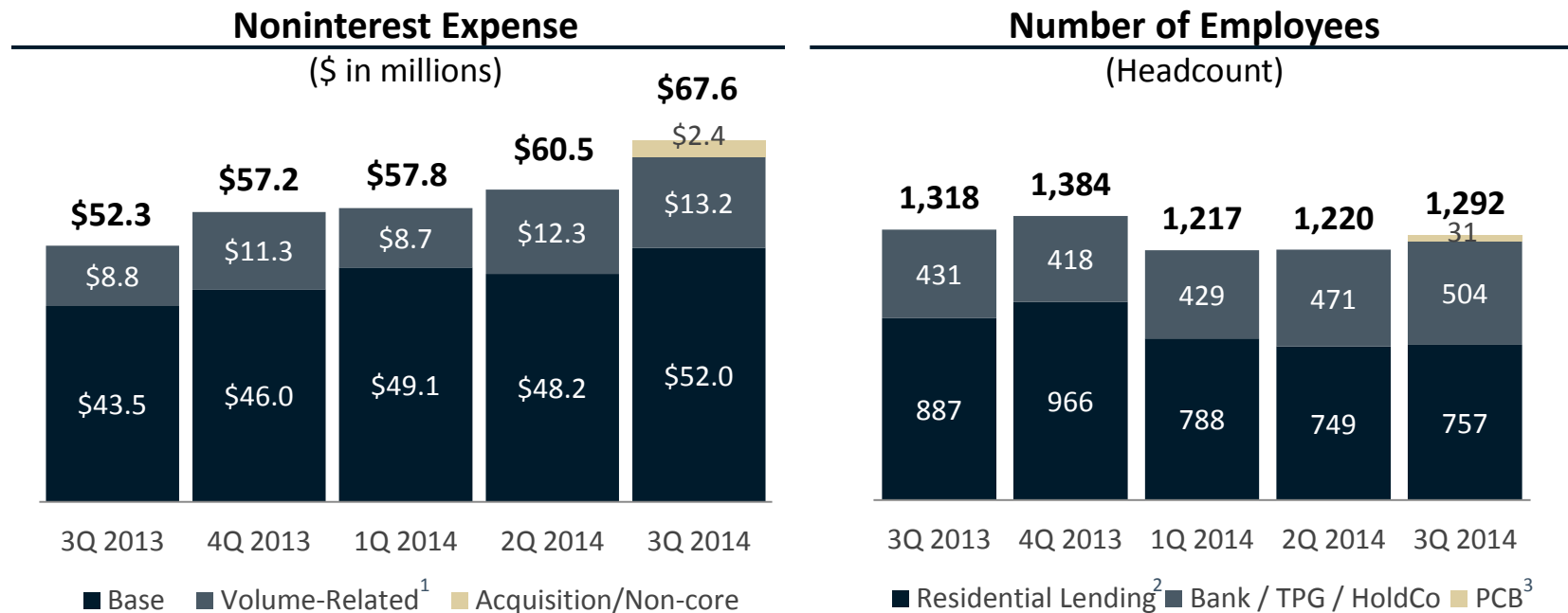
- Net interest income increased by \$2.6 million from the second quarter
- Average interest-earning assets increased by \$370 million, or 10% from the second quarter
- Average cost of interest-bearing liabilities declined by 5 bps to 0.97%
- Average deposit cost of 0.70%, down 4 bps from the second quarter

Noninterest Income



- Mortgage banking income increased \$0.8 million to \$26.9 million for the third quarter
- Gain on sale of loans of \$10.3 million for the third quarter, an increase of \$7.2 million compared to the prior quarter, driven primarily by the sale of \$73 million of unpaid principal balance of seasoned SFR mortgage loan pools with a carrying value of \$50 million for a gain of \$7.7 million
- The Palisades Group (TPG) fee income increased \$1.5 million compared to the prior quarter

Noninterest Expenses



- Q3 included \$2.4 million of one-time expenses, including expense related to the acquisition and integration of Popular branches
- Volume-related loan expenses¹ increased by \$0.9 million during Q3 loan production volumes remained strong
- \$3.8 million increase in base expenses due higher occupancy costs related to new branch and loan office expansion, higher professional fees related to SOX and audit processes, and higher marketing and community development expense tied to new market expansion
- Q3 employee count increase primarily driven by 31 hires³ related to staffing in advance of the Popular transaction in operations, call center and BSA departments

¹ Includes mortgage-related commissions, bonus and loan-related expenses;

² Includes Banc Home Loans, CS Financial, RenovationReady, Portfolio and Warehouse Lending

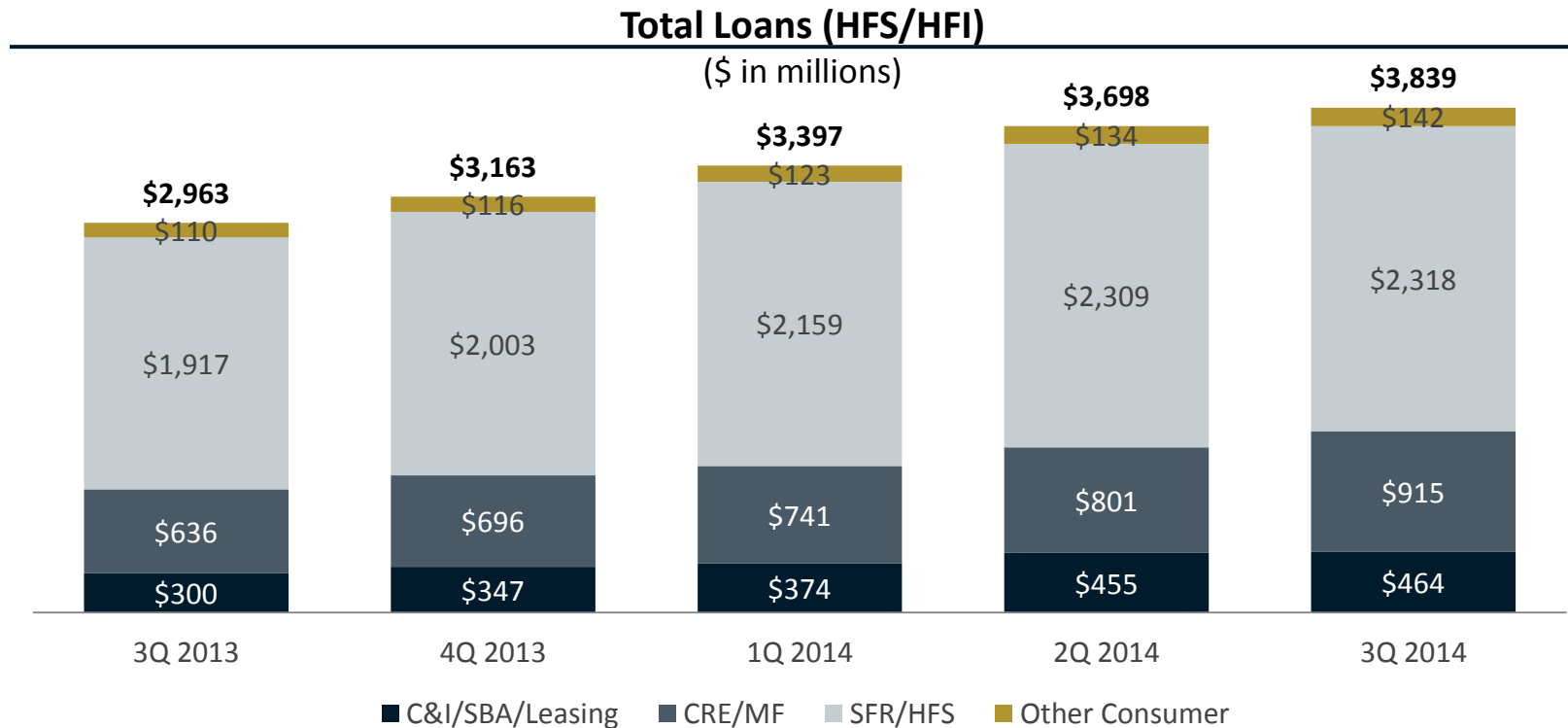
³ Includes staffing in advance of Popular transaction

Balance Sheet

(\$ in millions, period ending balances)

	3Q 2014	2Q 2014
Cash and All Deposits in Financial Institutions	\$ 187	\$ 260
Securities	310	233
Loans Held for Sale	1,127	1,096
Loans Held for Investment	2,712	2,602
ALLL	(25)	(23)
All Other Assets	227	218
Total Assets	\$ 4,538	\$ 4,387
Deposits	\$ 3,632	\$ 3,347
FHLB Advances / Fed Funds Purchased	305	450
Notes Payable	96	96
All Other Liabilities	59	53
Total Liabilities	4,091	3,947
Equity	447	439
Total Liabilities and Equity	\$ 4,538	\$ 4,387

Organic Loan Growth

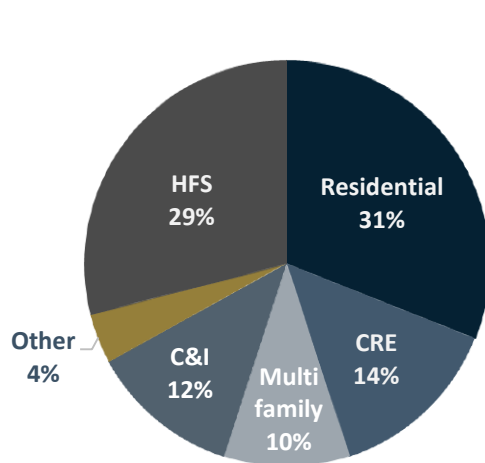


- Gross loan balances +\$141 million compared to Q2 (+4% QoQ)
- Multifamily balances +\$133 million from the prior quarter
- Residential mortgage balances (SFR/HFS) +\$10 million from the prior quarter

Diversification of Loan Mix Through Popular Transaction

Banc of California

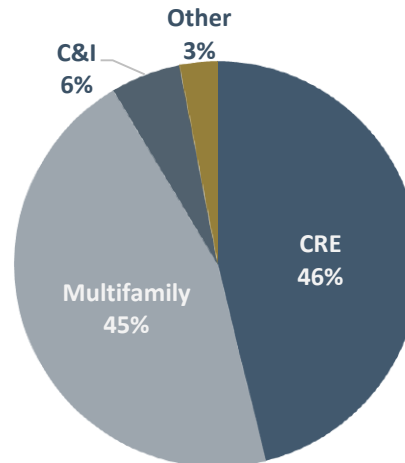
(9/30/14 period end)



Total Loans: \$3.8B
Yield: 4.6%

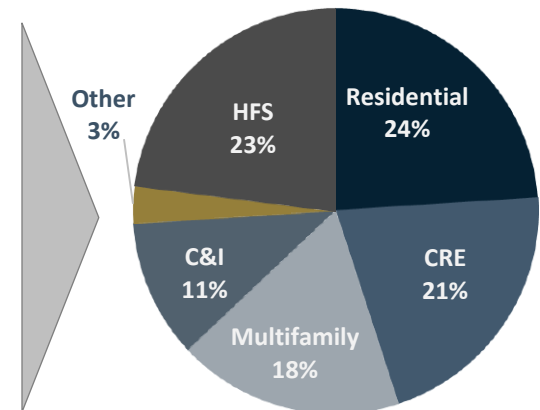
Popular Community Bank CA

(9/30/14 period end)



Total Loans: \$1.1B
Yield: 4.6%

Pro-Forma



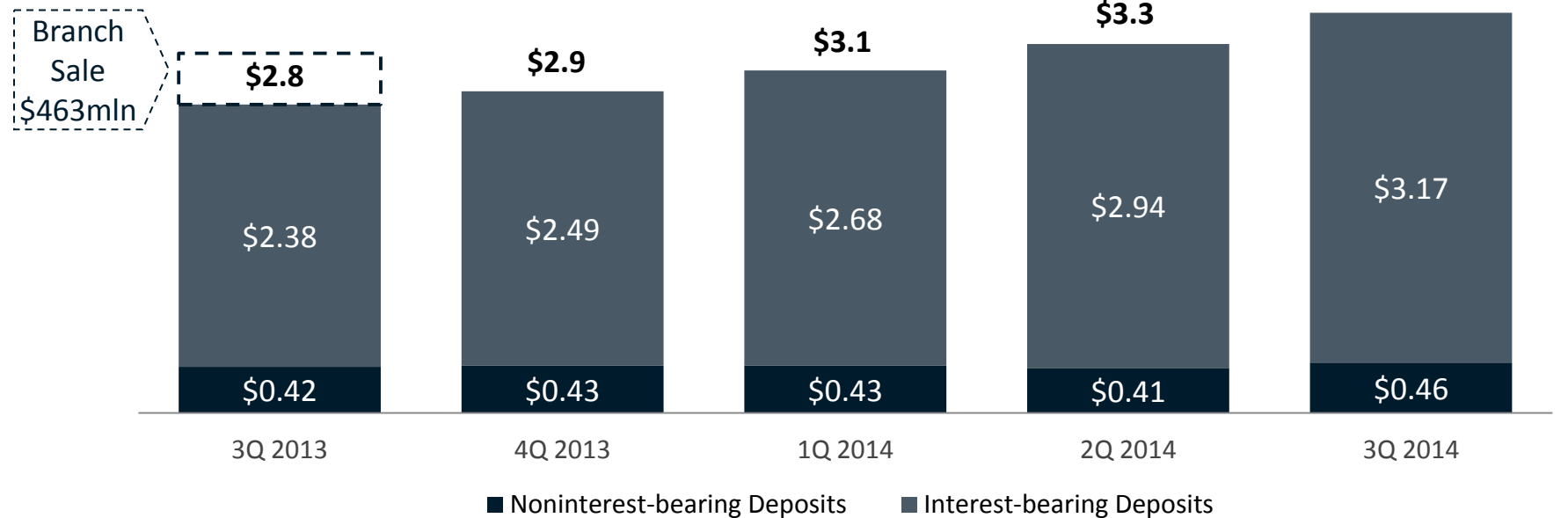
Total Loans: \$4.9B
Yield: 4.6%

- Commercial loans now represent a majority of pro-forma loans
- Pro-forma loan mix provides portfolio diversification through lower residential mortgage concentration, increased CRE and Multi-family balances
- Popular branches and relationships provide a platform for continued growth

Deposit Portfolio

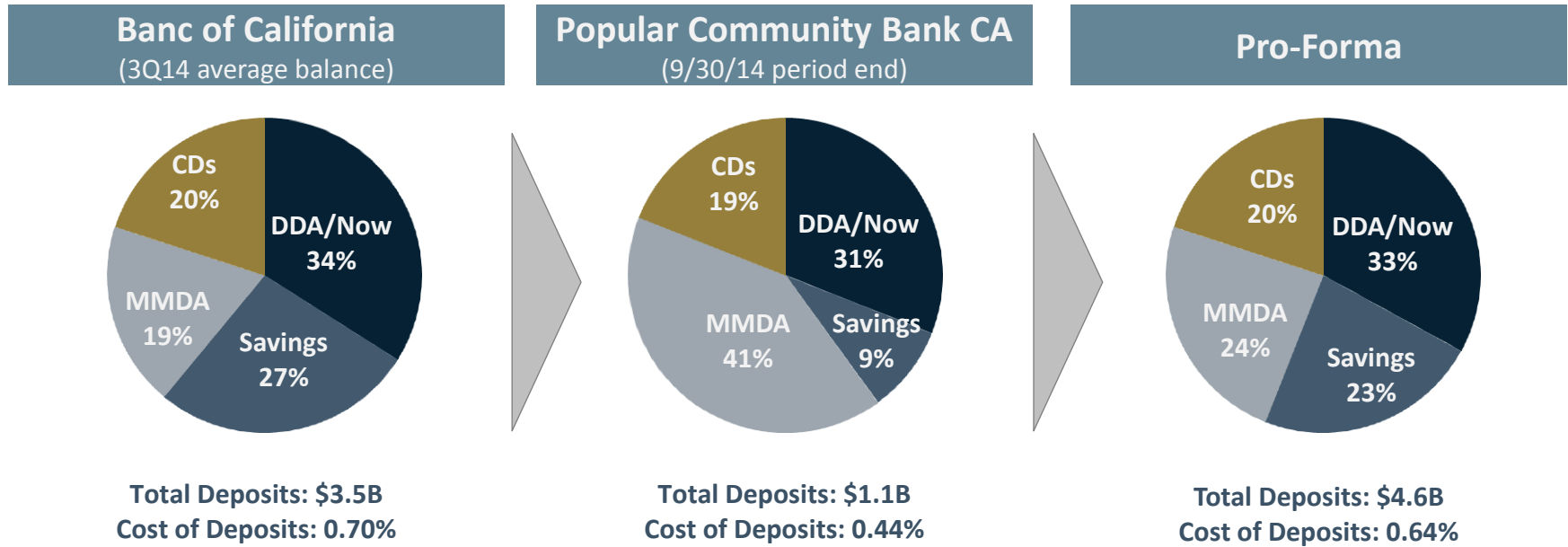
Total Deposits

(\$ in billions)

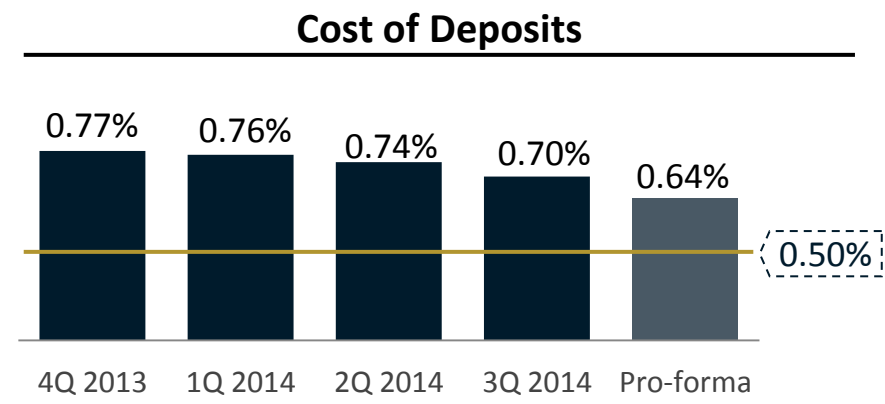


- Deposit balances +\$284 million compared to Q2 (+8% QoQ)
- Money market balances +\$151 million, interest-bearing checking balances +\$91 million and noninterest-bearing checking balances +\$49 million compared to the second quarter
- Focused on continued growth of core deposit portfolios

Lowering Cost of Deposits through Popular Transaction



- Pro-forma deposit base with increased balances and lower blended cost of deposits
- Current pro-forma deposit costs are 5 bps lower than initial expectation at deal announcement
- Continued focus on reducing deposit costs toward goal of 0.50% (based on current interest rate environment)



Strong Capital Position

	4Q 2013	1Q 2014	2Q 2014	3Q 2014	Pro-forma ²
Banc of California, Inc.					
Tangible common equity to tangible assets	5.7%	5.1%	7.3%	7.2%	6.4%
Tier 1 leverage ratio	8.0%	7.6%	9.9%	9.3%	8.0%
Tangible book value per share	\$10.06	\$9.94	\$11.45	\$11.34	\$10.67
Tangible book value per share, adjusted ¹	\$10.06	\$9.94	\$9.66	\$9.89	\$9.49
Banc of California, N.A.					
Tier 1 leverage ratio	9.6%	9.4%	9.7%	9.8%	
Tier 1 risk based capital ratio	13.6%	13.5%	13.8%	14.8%	
Total risk based capital ratio	14.7%	14.5%	14.9%	15.8%	

¹ Tangible equity per common stock and shares issuable under purchase contracts. Represents the effect on TBV/share including conversion of TEUs to common shares

² Pro-forma for close of Popular transaction and capital commitments from Oaktree and Patriot based on 9/30/14 balance sheet; Includes estimated intangibles of \$13 million for the Popular branch acquisition

Asset Quality

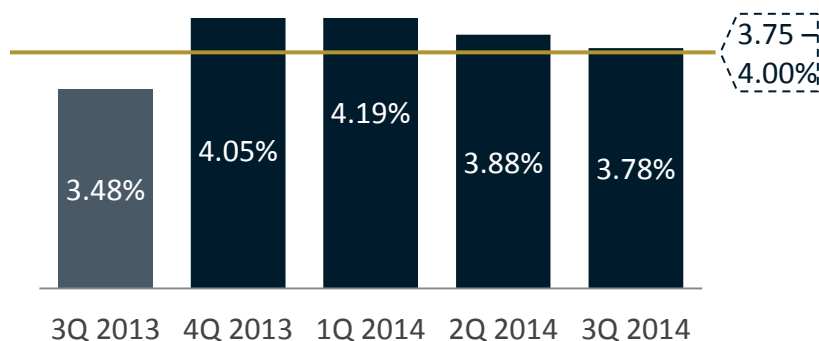
(\$ in millions unless otherwise noted)

	4Q 2013	1Q 2014	2Q 2014	3Q 2014
Total Loans (HFI + HFS)	\$3.2 billion	\$3.4 billion	\$3.7 billion	\$3.8 billion
Delinquent non-PCI loans to total non-PCI loans	2.43%	2.21%	2.69%	2.08%
Non-performing Loans, excluding PCI loans	\$31.6	\$32.4	\$41.6	\$38.3
NPLs / Loans (HFI)	1.29%	1.35%	1.60%	1.41%
NPAs / Assets	0.87%	0.81%	0.96%	0.86%
Net Charge Offs (recoveries)	\$0.7	\$(0.2)	\$(0.3)	\$0.2
Provision for Loan Losses	\$1.8	\$1.9	\$2.1	\$2.8
ALLL (\$)	\$18.8	\$20.0	\$22.6	\$25.3
ALLL to Originated Loans	1.45%	1.43%	1.34%	1.33%
ALLL & Discount / Loans	6.99%	6.32%	5.65%	4.45%
ALLL / NPLs	59%	62%	54%	66%

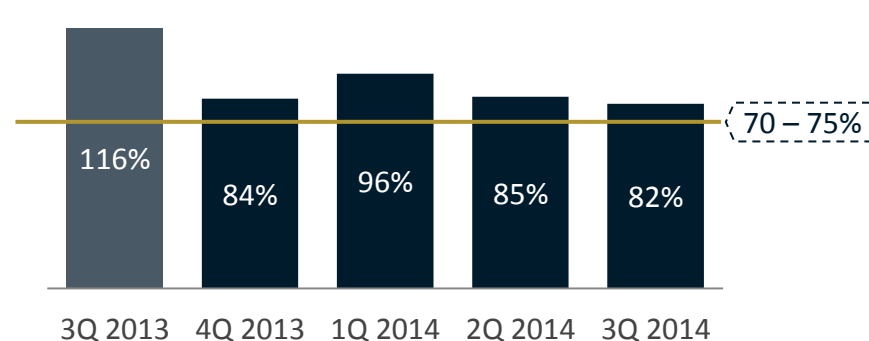
Performance Versus Financial Targets

Stated Financial Targets

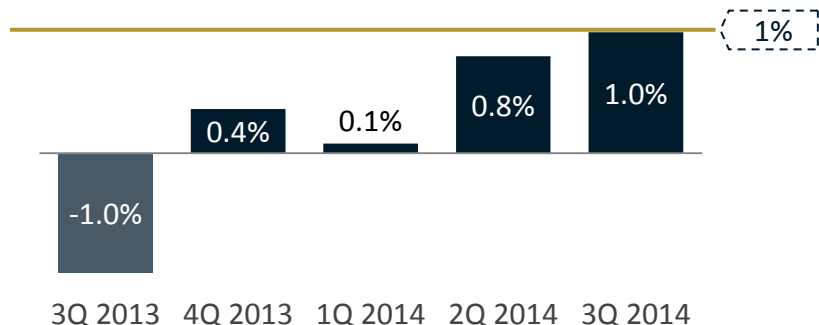
Net Interest Margin¹



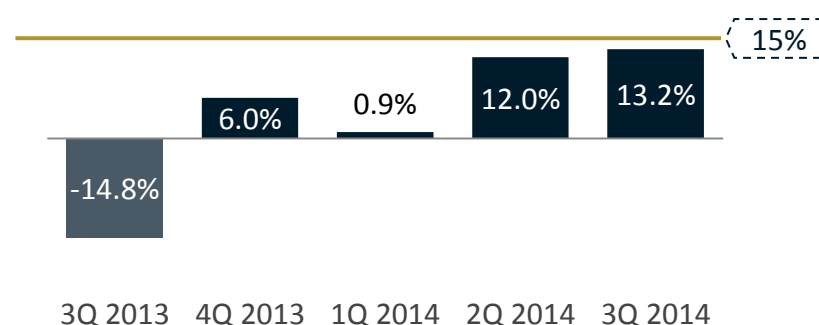
Efficiency Ratio



ROAA



ROATCE



- The Board Of Directors appointed Steven Sugarman as CEO of the Company's principal operating subsidiary, Banc of California, N.A. in 4Q 2013. During the 4 quarters since his appointment (4Q13 thru 3Q14) the Company's consolidated cumulative net income to common shareholders was \$20 million, compared to an \$(8) million loss the prior 4 quarters. This represents a year over year improvement of approximately \$28 million.

¹ Net Interest Margin shown for Banc of California, N.A. subsidiary. Excludes Holding Company debt interest expense.