
Section 1: 8-K (8-K)

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 24, 2008



TCF FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State of other jurisdiction of
incorporation)

001-10253
(Commission File Number)

41-1591444
(IRS Employer Identification No.)

200 Lake Street East, Mail Code EX0-03-A, Wayzata, Minnesota 55391-1693
(Address of principal executive offices) (Zip Code)

(952) 745-2760
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition.

Information is being furnished herein in Exhibit 99.1 with respect to presentations to investors and others that may be made by executive officers of TCF Financial Corporation (the "Company"). This information includes selected financial and operational information through the second quarter of 2008 and does not represent a complete set of financial statements and related notes prepared in conformity with generally accepted accounting principles ("GAAP"). Most, but not all, of the selected financial information furnished herein is derived from the Company's consolidated financial statements and related notes prepared in accordance with GAAP and management's discussion and analysis included in the Company's reports on Forms 10-K and 10-Q. The Company's annual financial statements are subject to independent audit. Please refer to the glossary of financial terms at the end of these materials for a definition of the basis of presentation of such information. These materials replace and supersede investor presentation materials previously furnished as an exhibit to Current Reports on Form 8-K. These materials are dated July 24, 2008, and TCF does not undertake to update the materials after that date.

The presentation is also available on the Company's web site at *www.tcfbank.com*. TCF Financial Corporation's Annual Report to Shareholders and its reports on Forms 10-K, 10-Q and 8-K and other publicly available information should be consulted for other important information about the Company.

Information contained herein, including Exhibit 99.1, shall not be deemed filed for the purposes of the Securities Exchange Act of 1934, nor shall such information and Exhibit be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such a filing.

Item 7.01 Regulation FD Disclosure.

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Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

<u>Exhibit No.</u>	<u>Description</u>
99.1	Investor Presentation of TCF Financial Corporation, dated July 24, 2008

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TCF FINANCIAL CORPORATION

/s/ Lynn A. Nagorske

Lynn A. Nagorske,
Chief Executive Officer and Director
(Principal Executive Officer)

/s/ Thomas F. Jasper

Thomas F. Jasper, Executive Vice President
and Chief Financial Officer

/s/ David M. Stautz

 David M. Stautz, Senior Vice President,
 Controller and Assistant Treasurer
 (Principal Accounting Officer)

Date: July 24, 2008

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TCF Financial Corporation
Second Quarter 2008 Investor Presentation
The Convenience Franchise

1.) Corporate ProfileAt June 30, 2008

- \$16.5 billion financial holding company headquartered in Minnesota
 - 36th largest U.S. based bank by asset size
- 454 bank branches, 121 branches opened since January 1, 2003
 - 25th largest branch network
 - 11 campus alliances; 6th largest in campus card banking relationships
- 1,639 ATMs free to TCF customers; 1,138 off-site
- 12th largest issuer of Visa® Classic debit cards
- 18th largest bank-owned equipment finance/leasing company in the U.S.
- Total risk-based capital of 10.86%

2.) Corporate Profile

- Bank branches located in seven states

	At 6/30/08	At 1/1/03
Traditional	196	144
Supermarket	243	244
Campus	15	7
Total	<u>454</u>	<u>395</u>

	At 6/30/08	At 1/1/03
Minnesota	109	94
Illinois	205	187
Michigan	56	58
Colorado	46	16
Wisconsin	27	35
Arizona	6	—
Indiana	5	5
Total	<u>454</u>	<u>395</u>

3.) What Makes TCF Different

- **Convenience**
TCF banks a large and diverse customer base by offering a host of convenient banking services:
 - Open seven days a week, 364 days/year
 - Traditional, supermarket and campus branches
 - 1,639 free ATMs
 - Free debit cards
 - No purchase-fee gift cards
 - Free coin counting
 - TCF Totally Free Online banking
- **De Novo Expansion**
TCF is increasing its market share through de novo expansion:
 - Opening new branches
 - Arizona
 - Starting new businesses
 - Offering new products and services

4.) **What Makes TCF Different**

- **Power Assets[®] and Power Liabilities[®]**
Power Assets[®] (consumer loans, commercial real estate and business loans, and leasing and equipment finance) and Power Liabilities[®] (checking, savings, money market and certificates of deposit accounts) are growing and contribute a high percentage of TCF's profits.
- **Credit Quality**
TCF is primarily a secured lender, emphasizing credit quality over asset growth.

5.) **What Makes TCF Different**

- No teaser rate subprime lending programs
- No 2/28 ARM loans
- No Option ARM loans
- No asset-backed commercial paper
- No asset-backed securities secured by credit cards or car loans
- TCF does not participate in Structured Investment Vehicles

6.) **Risk-Based Capital**
\$104 million excess over well capitalized requirement
(\$ millions)

	12/04	12/05	12/06	12/07	6/08
Actual	\$ 959	\$ 1,050	\$ 1,173	\$ 1,246	\$ 1,308
Target (10.6%):	\$ 934	\$ 1,042	\$ 1,120	\$ 1,235	\$ 1,276
Well Capitalized Requirement	\$ 881	\$ 983	\$ 1,057	\$ 1,165	\$ 1,204
Tier 1:	9.12%	8.79%	8.65%	8.28%	8.08%
Total:	10.88%	10.68%	11.10%	10.70%	10.86%
Excess RBC:	\$ 77	\$ 67	\$ 116	\$ 81	\$ 104

7.) **Share Repurchase Program**

- No shares have been repurchased in 2008
- At 6/30/08, 5.4 million shares remain available to purchase under board authorizations

8.) **Dividend History**

	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
Dividends Paid	\$.31	\$.36	\$.41	\$.50	\$.58	\$.65	\$.75	\$.85	\$.92	\$.97	\$.50 ¹

Dividend Payout Ratio: 35% 36% 35% 37% 37% 43% 40% 43% 48% 46% 88%

10-year compounded annual growth rate of 13.9% is the 9th highest among the 50 largest banks in the country

¹ Year-to-date

**9.) Return of Net Income to Stockholders
(\$ millions)**

	Net Income	Dividends Paid	Stock Repurchase	Total	% of Net Income
2004	\$ 255.0	\$ 104.0	\$ 116.1	\$ 220.1	86%
2005	265.1	114.5	93.5	208.0	78
2006	244.9	121.4	101.0	222.4	91
2007	266.8	124.5	105.3	229.8	86
2008 ¹	71.1	63.2	—	63.2	89
Total	\$ 1,102.9	\$ 527.6	\$ 415.9	\$ 943.5	86%
% of Net Income		48%	38%	86%	

¹ Year-to-date

10.) Power Assets

**11.) Home Equity Lending +12%*
64% are 1st mortgages
(\$ millions)**

	12/04	12/05	12/06	12/07	6/08
1st Mortgages	\$ 2,894	\$ 3,376	\$ 3,782	\$ 4,179	\$ 4,404
Junior Liens	1,488	1,773	2,101	2,344	2,447
Total	\$ 4,382	\$ 5,149	\$ 5,883	\$ 6,523	\$ 6,851

* Twelve-month growth rate

12.) Home Equity Loans

At June 30, 2008

- 64% are 1st mortgages, average loan amount of \$116,400
- 36% are junior lien positions, average loan amount of \$35,583
- 77% amortizing loans, 23% lines of credit
- 74% fixed rate and 26% variable rate (prime based)
- 68% of variable rate loans are at their interest rate floor ¹
- Average home value of \$254,154 ²
- Yield 6.82%
- Over-30-day delinquency rate .97% ³
- Net charge-offs: 2008 = .69% ⁴, 2007 = .33%, 2006 = .13%
- Average FICO score at origination of 723

¹ At July 1, 2008

² Based on most recent values known to TCF

³ Excludes non-accrual loans

⁴ Annualized

**13.) Commercial Lending +12%*
(\$ millions)**

	12/04	12/05	12/06	12/07	6/08
Commercial Business	\$ 436.7	\$ 435.2	\$ 552.0	\$ 558.3	\$ 556.2

Commercial Real Estate	2,154.4	2,297.5	2,390.7	2,557.3	2,727.6
Total	\$ 2,591	\$ 2,733	\$ 2,943	\$ 3,116	\$ 3,284

* Twelve-month growth rate

14.) Commercial Loans

At June 30, 2008

- Commercial real estate
 - 28% retail services
 - 21% apartment loans
 - 15% office buildings
- Commercial business – \$556 million
- Yield 6.03%
- Over-30-day delinquency rate .62% ¹
- Net charge-offs: 2008 = .58% ², 2007 = .12%
- Approximately 98% of all commercial loans secured
- CRE location mix: 93% TCF Markets, 7% Other

¹ Excludes non-accrual loans

² Annualized

15.) Leasing and Equipment Finance ¹ +17%* (\$ millions)

	12/04	12/05	12/06	12/07	6/08
Leasing and Equipment Finance	\$ 1,389	\$ 1,560	\$ 1,899	\$ 2,175	\$ 2,327

¹ Includes operating leases

* Twelve-month growth rate

16.) Leasing and Equipment Finance

At June 30, 2008

- 18th largest bank-owned equipment finance/leasing company in the U.S.
- 34th largest equipment finance/leasing company in the U.S.
- Diverse equipment types
 - 20% specialty vehicles
 - 18% construction
 - 17% manufacturing
 - 14% medical
 - 11% technology and data processing
- Yield 7.51%
- Uninstalled backlog of \$317.7 million; up \$25.2 million from year-end 2007
- Over-30-day delinquency rate .98% ¹
- Net charge-offs: 2008 = .47% ², 2007 = .20%,

¹ Excludes non-accrual loans and leases

² Annualized

17.) Allowance for Loan & Lease Losses (\$ millions)

	12/04	12/05	12/06	12/07	6/08
Allowance for Loan & Lease Losses	\$ 75.4	\$ 55.8	\$ 58.5	\$ 80.9	\$ 133.6

Net Charge-offs (NCO)	\$	17.5	\$	28.2	\$	18.0	\$	34.6	\$	40.2
As a % of Loans & Leases:										
Allowance		.80%		.55%		.52%		.66%		1.03%
NCO		.20%		.29%		.17%		.30%		.64% ¹
Coverage Ratio		4.3X		2.0X		3.3X		2.3X		1.7X ¹

¹ Annualized

**18.) Delinquencies (Over 30-Day)¹
(Percent)
(\$ millions)**

	12/04	12/05	12/06	12/07	6/08
Delinquencies	.37%	.43%	.63%	.67%	.94%
Delinquencies	\$ 34.4	\$ 43.6	\$ 71.7	\$ 82.6	\$ 120.8
Over 90-Day Delinquencies: ¹	.05%	.06%	.11%	.12%	.22%

¹ Excludes non-accrual loans and leases

**19.) Non-Performing Assets
(\$ millions)**

	12/04	12/05	12/06	12/07	6/08
Non-Accrual Loans & Leases	\$ 46.9	\$ 29.7	\$ 43.2	\$ 59.8	\$ 105.3
Real Estate Owned	17.2	17.7	22.4	45.8	55.1
Total	\$ 64.1	\$ 47.4	\$ 65.6	\$ 105.6	\$ 160.4
Reserves/NAs:	161%	188%	136%	135%	127%
NPAs/Assets:	.52%	.35%	.45%	.66%	.97%

20.) Net Charge-Offs by Business Line

	2006	2007	YTD ¹ 2008
Consumer home equity:			
First mortgage lien	.09%	.24%	.50%
Junior lien	.22	.50	1.02
Total consumer home equity	.13	.33	.69
Commercial real estate	.01	.10	.47
Commercial business	.09	.22	1.08
Leasing and equipment finance	.29	.20	.47
Residential real estate	.04	.04	.11
Total	.17	.30	.64

¹ Annualized

**21.) Total Deposits
Average Balances
(\$ millions)**

	12/04	12/05	12/06	12/07	6/08
Certificates of Deposit	\$ 1,494	\$ 1,740	\$ 2,291	\$ 2,461	\$ 2,486
Money Market	764	641	621	605	599
Savings	1,936	2,076	2,306	2,475	2,818
Checking	3,582	4,023	4,190	4,107	4,083
Total	\$ 7,776	\$ 8,480	\$ 9,408	\$ 9,648	\$ 9,986
Average Rate:	.55%	1.15%	2.08%	2.39%	1.73%

22.) Premier Checking & Savings Deposits + 15%*

Average Balances
(\$ millions)

	12/04	12/05	12/06	12/07	6/08
Premier Savings	\$ 85	\$ 427	\$ 899	\$ 1,184	\$ 1,519
Premier Checking	199	642	1,001	1,055	989
Total	\$ 284	\$ 1,069	\$ 1,900	\$ 2,239	\$ 2,508
Average Rate:	1.61%	2.73%	3.62%	3.60%	1.70%
1-month LIBOR spread:	(.11)	(.65)	(1.48)	(1.65)	(.89)

* Twelve-month growth rate

23.) Banking Fees and Other Revenue ¹
(\$ millions)

	2004	2005	2006	2007	2008
First Quarter	\$ 87.7	\$ 88.2	\$ 94.4	\$ 96.2	\$ 99.5
Second Quarter	104.5	100.1	106.7	108.7	106.0
Third Quarter	103.0	104.7	108.2	109.5	—
Fourth Quarter	98.8	100.9	101.3	108.4	—
Total	\$ 394	\$ 394	\$ 411	\$ 423	\$ 206

¹ Consisting of fees and service charges, card revenue, ATM revenue, and investments and insurance revenue

24.) Card Revenue +7%*
(\$ millions)

	2004	2005	2006	2007	2008
First Quarter	\$ 13.5	\$ 17.6	\$ 21.3	\$ 23.3	\$ 24.8
Second Quarter	16.0	19.8	22.9	24.9	26.8
Third Quarter	16.3	21.0	24.4	25.6	—
Fourth Quarter	17.7	21.4	23.5	25.1	—
Total	\$ 63.5	\$ 79.8	\$ 92.1	\$ 98.9	\$ 51.6
Sales Vol.:	\$ 4,735	\$ 5,673	\$ 6,465	\$ 6,949	\$ 3,661 ¹
Average Interchange Rate:	1.30%	1.34%	1.36%	1.35%	1.33% ¹

* Year-to-date growth rate ('08 vs. '07)

¹ Year-to-date

25.) Card Revenue

- 12th largest issuer of Visa[®] Classic debit cards
- 13th largest issuer of Visa[®] Commercial debit cards
- \$3.7 billion in sales volume, up 6.4%¹
- 20.2 transactions per month on active cards, up 10.7%¹

¹ Year-to-date

26.) New Branch Expansion

27.) Total New Branches
Branches opened since January 1, 2003

	12/03	12/04	12/05	12/06	12/07	6/08
Supermarket Branches	5	16	23	28	34	36
Traditional and Campus Branches	14	33	54	68	81	85

Total	19	49	77	96	115	121
Percent of Total Branches:	5%	11%	17%	21%	25%	27%

28.) **New Branch Total Deposits +21%***
Branches opened since January 1, 2003
(\$ millions)

	12/03	12/04	12/05	12/06	12/07	6/08
Deposits	\$ 25	\$ 141	\$ 517	\$ 751	\$ 925	\$ 1,029

* Twelve-month growth rate

29.) **New Branch Banking Fees & Other Revenue¹ +27%***
Branches opened since January 1, 2003
(\$ millions)

	2003	2004	2005	2006	2007	2008
First Quarter	\$ —	\$.9	\$ 4.3	\$ 7.7	\$ 10.7	\$ 14.6
Second Quarter	.1	2.6	5.8	9.6	13.6	16.2
Third Quarter	.2	3.3	6.6	10.2	14.3	—
Fourth Quarter	.3	4.1	7.2	10.0	15.0	—
Total	\$.6	\$ 10.9	\$ 23.9	\$ 37.5	\$ 53.6	\$ 30.8

¹ Consisting of fees and service charges, card revenue, ATM revenue, and investments and insurance revenue

* Year-to-date growth rate ('08 vs. '07)

30.) **Financial Highlights**

31.) **Financial Highlights**
(\$ millions, except per-share data)

	Year-to-Date		Change
	2008	2007	
Net Interest Income	\$ 294.4	\$ 272.9	7.9%
Fees & Other Revenue:			
Banking	205.5	204.9	.3
Other	28.7	34.1	(15.8)
Total Fees and Other Revenue	234.2	239.0	(2.0)
Subtotal	528.6	511.9	3.3
Visa Share Redemption	8.3	—	N.M.
Gains on Sales of Securities Available for Sale	7.4	—	N.M.
Gains on Sales of Branches and Real Estate	—	33.9	N.M.
Total Revenue	544.3	545.8	(.3)
Provision for Credit Losses	92.9	18.0	N.M.
Non-Interest Expense	337.0	326.7	3.1
Net Income	\$ 71.1	\$ 144.9	(50.9)
Diluted EPS	\$.57	\$ 1.14	
ROA	.88%	1.95%	
ROE	12.85%	28.08%	

N.M. Not Meaningful

32.) **Significant Financial Items**
Impact on Diluted EPS
(\$)

	Year-to-Date	
	2008	2007
Asset sales:		
Land and buildings	\$ —	\$.01
Michigan branches	—	.16
Securities available for sale	.04	—
Visa share redemption	.04	—
Visa indemnification recovery	.02	—

Income tax adjustments	(.04)	.09
Total impact on diluted EPS	\$.06	\$.26
Provision for credit losses	\$ (.49)	\$ (.10)

33.) **Return to Stockholders¹ +12%***

Period Ending	SNL All		
	TCF	Bank & Thrift	S&P 500
6/86	\$ 100.00	\$ 100.00	\$ 100.00
6/87	\$ 85.05	\$ 110.34	\$ 128.15
6/88	\$ 76.64	\$ 107.02	\$ 119.30
6/89	\$ 105.59	\$ 130.55	\$ 143.82
6/90	\$ 76.26	\$ 119.91	\$ 167.53
6/91	\$ 117.56	\$ 138.76	\$ 179.92
6/92	\$ 225.27	\$ 203.06	\$ 204.05
6/93	\$ 295.36	\$ 244.55	\$ 231.86
6/94	\$ 304.72	\$ 254.81	\$ 235.12
6/95	\$ 438.69	\$ 288.03	\$ 296.42
6/96	\$ 627.69	\$ 387.24	\$ 373.49
6/97	\$ 950.69	\$ 604.53	\$ 503.09
6/98	\$ 1,156.51	\$ 852.23	\$ 654.83
6/99	\$ 1,122.13	\$ 886.04	\$ 803.84
6/00	\$ 1,066.08	\$ 781.22	\$ 862.11
6/01	\$ 1,970.79	\$ 1,010.73	\$ 734.26
6/02	\$ 2,136.98	\$ 990.75	\$ 602.18
6/03	\$ 1,784.08	\$ 1,062.82	\$ 603.69
6/04	\$ 2,672.97	\$ 1,231.18	\$ 719.06
6/05	\$ 2,450.77	\$ 1,318.41	\$ 764.53
6/06	\$ 2,590.40	\$ 1,444.61	\$ 830.51
6/07	\$ 2,822.02	\$ 1,544.43	\$ 1,001.49
6/08	\$ 1,279.52	\$ 743.71	\$ 870.10

¹ Assumes \$100 invested June 18, 1986 with dividends reinvested

* Annualized return since June 18, 1986

34.) **Cautionary Statement**

This presentation and other reports issued by the Company, including reports filed with the SEC, may contain “forward-looking” statements that deal with future results, plans or performance. In addition, TCF’s management may make such statements orally to the media, or to securities analysts, investors or others. Forward-looking statements deal with matters that do not relate strictly to historical facts. TCF’s future results may differ materially from historical performance and forward-looking statements about TCF’s expected financial results or other plans and are subject to a number of risks and uncertainties. These include, but are not limited, to possible legislative changes and adverse economic, business and competitive developments such as shrinking interest margins; deposit outflows; an inability to increase the number of deposit accounts and the possibility that deposit account losses (fraudulent checks, etc.) may increase; impact of legal, legislative or other changes affecting customer account charges and fee income; reduced demand for financial services and loan and lease products; adverse developments affecting TCF’s supermarket banking relationships or any of the supermarket chains in which TCF maintains supermarket branches; changes in accounting standards or interpretations of existing standards; monetary, fiscal or tax policies of the federal or state governments; including adoption of state legislation that would increase state taxes; adverse findings in tax audits or regulatory examinations and resulting enforcement actions; changes in credit and other risks posed by TCF’s loan, lease, investment, and securities available for sale portfolios, including declines in commercial or residential real estate values or changes in allowance for loan and lease losses methodology dictated by new market conditions or regulatory requirements; lack of or inadequate insurance coverage for claims against TCF; technological, computer-related or operational difficulties or loss or theft of information; adverse changes in securities markets directly or indirectly affecting TCF’s ability to sell assets or to fund its operations; and results of litigation, including possible increases in indemnification obligations for certain litigation against Visa USA (“covered litigation”) and potential reductions in card revenues resulting from other litigation against Visa; heightened regulatory practices, requirements or expectations; or other significant uncertainties. Investors should consult TCF’s Annual Report on Form 10-K, and Forms 10-Q and 8-K for additional important information about the Company.

35.) **Appendix**

36.) **Diluted EPS
(\$)**

	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008 ¹
Diluted EPS	\$.88	\$ 1.00	\$ 1.17	\$ 1.35	\$ 1.58	\$ 1.53	\$ 1.86	\$ 2.00	\$ 1.90	\$ 2.12	\$.57

¹ Year-to-date

**37.) Power Asset Geographic Profile
(\$ millions)**

At June 30, 2008:	Consumer Home Equity & Other	Commercial Real Estate & Commercial Business	Leasing and Equipment Finance	Total
Minnesota	\$ 2,589	\$ 850	\$ 71	\$ 3,510
Illinois	2,150	722	79	2,951
Michigan	1,153	929	95	2,177
Wisconsin	513	451	44	1,008
Colorado	419	72	36	527
California	7	20	285	312
Florida	6	58	132	196
Texas	1	3	155	159
Arizona	28	23	87	138
Indiana	24	34	38	96
Other	30	122	1,241	1,393
Total	\$ 6,920	\$ 3,284	\$ 2,263	\$ 12,467

**38.) Consumer Home Equity and Commercial Loans
Quarterly Average Balances
(\$ millions)**

	6/30/08	6/30/07	\$	Change Inc./Dec.)	%
Consumer Home Equity:					
Fixed-rate	\$ 5,085	\$ 4,614	\$ 471		10%
Yield	6.82%	6.97%	(15) bps		
Variable-rate	\$ 1,703	\$ 1,421	\$ 282		20%
Yield	6.26%	8.80%	(254) bps		
Commercial:					
Fixed- and adjustable-rate	\$ 2,221	\$ 1,916	\$ 305		16%
Yield	6.21%	6.43%	(22) bps		
Variable-rate	\$ 965	\$ 990	\$ (25)		(3)%
Yield	4.97%	7.70%	(273) bps		

**39.) Customer Payment Activity
Transaction Volume
(# millions)**

	YTD 2Q08	YTD 2Q07	% Increase/ Decrease
Checks/ACH	55.3	60.3	(8.3)%
ATM	14.2	15.6	(9.0)%
Debit Card Purchases	99.3	94.1	5.5%

40.) Glossary of Terms

Coverage Ratio

Period-end allowance for loan and lease losses as a multiple of annualized net charge-offs.

Earnings per Share

Net income available to common stockholders divided by weighted-average common and common equivalent shares outstanding during the period (diluted EPS).

Fees and Other Revenue

Non-interest income excluding gains/losses on sales of securities, gains on sales of branches and real estate, gains/losses on termination of debt, and certain other businesses.

Net Interest Margin

Annualized net interest income (before provision for credit losses) divided by average interest-earning assets for the period.

41.) Glossary of Terms (continued)

Power Assets[®]

Higher-yielding consumer, commercial real estate, commercial business, and leasing and equipment finance loans and leases.

Power Liabilities[®]

Checking, savings, money market and certificates of deposit.

Return on Average Assets (ROA)

Annualized net income divided by average total assets for the period.

Return on Average Common Equity (ROE)

Annualized net income divided by average common stockholders' equity for the period.

42.) Source References

Slide: Corporate Profile

36th largest U.S. bank - Ipreo; 3/31/08
25th largest branch network - SNL Financial, LC; 2Q08
6th largest in campus card relationships - CR80News; Spring 2008
12th largest issuer of Visa Classic - Visa; 1Q08; ranked by sales volume
18th largest bank-owned leasing company - The Monitor; Jul/Aug 2007

Slide: Dividend History

10-year compounded annual growth rate - Ipreo

Slide: Leasing and Equipment Finance

18th largest bank-owned leasing company - The Monitor; Jul/Aug 2007
34th largest leasing company - The Monitor; 2008 Monitor 100

Slide: Card Revenue

12th largest issuer of Visa Classic - Visa; 1Q08; ranked by sales volume
13th largest issuer of Visa Commercial - Visa; 1Q08; ranked by sales volume

Slide: Return to Stockholders

Return to Stockholders - SNL Financial, LC and S&P

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