



GLACIER BANCORP, INC.

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NEWS RELEASE

April 20, 2016

FOR IMMEDIATE RELEASE

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GLACIER BANCORP, INC. ANNOUNCES ACQUISITION OF TREASURE STATE BANK IN MISSOULA, MONTANA

KALISPELL, MONTANA - Glacier Bancorp, Inc. (NASDAQ: GBCI) today announced the signing of a definitive agreement to acquire Treasure State Bank (OTC Pink: TRSU), a community bank based in Missoula, Montana. The acquisition marks Glacier's 18th acquisition since 2000 and its sixth announced transaction in the past three years. Treasure State Bank provides banking services to individuals and businesses in the greater Missoula market. As of December 31, 2015, Treasure State Bank had total assets of \$71 million, gross loans of \$53 million and total deposits of \$58 million.

The boards of Glacier and Treasure State Bank unanimously approved the transaction, which is subject to regulatory approval and other customary conditions of closing. The transaction provides for the payment to Treasure State Bank shareholders of a unit consisting of \$1.9570 per share in cash and 0.2030 shares of Glacier common stock. Based on the closing price of \$26.50 for Glacier shares on April 20, 2016, the transaction would result in an aggregate value of \$12.9 million, or \$7.34 per fully diluted Treasure State Bank common share. As of December 31, 2015, Treasure State Bank had tangible equity of \$9.5 million. Upon closing of the transaction, which is anticipated to take place in the third quarter of 2016, the branch of Treasure State Bank will be merged into Glacier Bank and become part of the First Security Bank banking division.

"We are delighted to be adding Treasure State Bank to the Glacier family of banks," stated Mick Blodnick, Glacier's President and Chief Executive Officer. "This is an exciting opportunity to expand our presence in Missoula by adding some very seasoned and knowledgeable bankers." Blodnick added, "Treasure State Bank will be a really nice fit with our existing First Security Bank banking division. They also bring an outstanding branch office, solid earnings, strong customer relationships, and a solid core deposit base." Blodnick also noted that the transaction will be immediately accretive to Glacier's earnings per share.

Jim Salisbury, Chairman, President and CEO of Treasure State Bank, commented, "We are excited to become part of the Glacier family of banks. I am pleased to say that Glacier values our employees as much as we do, so our valued customers will see no change in the individual who will greet and service them with their banking needs. In addition, this partnership gives our customers access to Glacier ATMs and banking facilities throughout Missoula and the region. With approximately 70% of the transaction in the form of Glacier stock, our shareholders will be

accepting shares in one of the best banks in the country that has a long proven record of performance, shareholder return, dividend payments and excellent market liquidity.”

Glacier management will review additional information regarding the transaction in a conference call beginning at 9 a.m. Mountain Time on Thursday, April 21, 2016. The call may be accessed by dialing (877) 561-2748 and the conference ID is 80890808. A slide presentation to accompany management’s commentary may be accessed from Glacier’s April 21, 2016 8-K filing with the SEC or at <http://www.sn1.com/IRWebLinkX/presentations.aspx?iid=1023792>.

Glacier was advised in the transaction by Miller Nash Graham & Dunn LLP as legal counsel. Treasure State Bank was advised by D.A. Davidson & Co., as financial advisor, and Bjornson Law Offices, PLLC, as legal counsel.

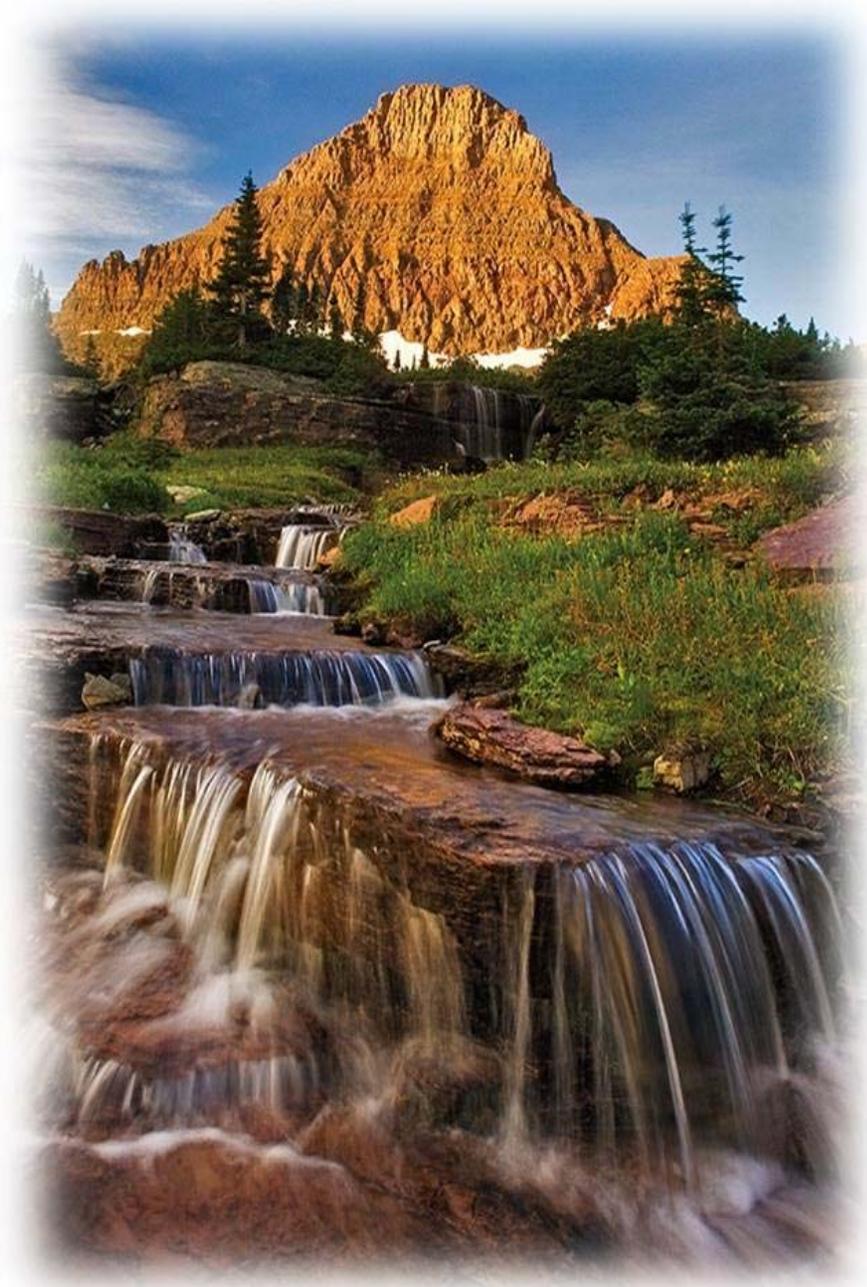
About Glacier Bancorp, Inc.

Glacier Bancorp, Inc. is a regional bank holding company providing commercial banking services in 88 communities in Montana, Idaho, Utah, Washington, Wyoming and Colorado. Glacier Bancorp, Inc. is headquartered in Kalispell, Montana, and is the parent company for Glacier Bank, Kalispell and Bank divisions First Security Bank of Missoula; Valley Bank of Helena; Big Sky Western Bank, Bozeman; Western Security Bank, Billings; and First Bank of Montana, Lewistown, all operating in Montana; as well as Mountain West Bank, Coeur d’Alene, operating in Idaho, Utah and Washington; Citizens Community Bank, Pocatello, operating in Idaho; 1st Bank, Evanston, operating in Wyoming and Utah; First Bank of Wyoming, Powell, and First State Bank, Wheatland, each operating in Wyoming; North Cascades Bank, Chelan, operating in Washington; and Bank of the San Juans, Durango, operating in Colorado.

Visit Glacier’s website at <http://www.glacierbancorp.com>

Forward-Looking Statements

This news release includes forward-looking statements, which describe management's expectations regarding future events and developments such as the benefits of the business combination transaction involving Glacier and Treasure State Bank, continued success of the Glacier’s style of banking and the strength of the local economies in which it operates. Future events are difficult to predict, and the expectations described above are necessarily subject to risk and uncertainty that may cause actual results to differ materially and adversely. In addition to discussions about risks and uncertainties set forth from time to time in the Glacier’s public filings, factors that may cause actual results to differ materially from those contemplated by such forward looking statements include, among others, the following possibilities: (1) local, national and international economic conditions are less favorable than expected or have a more direct and pronounced effect on Glacier than expected and adversely affect Glacier’s ability to continue its internal growth at historical rates and maintain the quality of its earning assets; (2) projected business increases following strategic expansion or opening or acquiring new banks and/or branches are lower than expected; (3) costs or difficulties related to the integration of acquisitions are greater than expected; or (4) legislation or regulatory requirements or changes adversely affect the businesses in which Glacier is engaged.



 **GLACIER BANCORP, INC.**
Montana, Idaho, Wyoming, Colorado, Utah & Washington

 **GLACIER
BANCORP, INC.**

Acquisition of

Treasure State  Bank
Keep banking simple.

April 20, 2016



Forward Looking Statements

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 ("PSLRA"). Such forward-looking statements include but are not limited to statements about the benefits of the business combination transaction involving Glacier Bancorp and Treasure State Bank, including future financial and operating results, the combined company's plans, objectives, expectations and intentions, and other statements that are not historical facts. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those projected, including but not limited to the following: the possibility that the merger does not close when expected or at all because required regulatory, shareholder or other approvals and other conditions to closing are not received or satisfied on a timely basis or at all; the risk that the benefits from the transaction may not be fully realized or may take longer to realize than expected, including as a result of changes in general economic and market conditions, interest and exchange rates, monetary policy, laws and regulations and their enforcement, and the degree of competition in the geographic and business areas in which Glacier Bancorp and Treasure State Bank operate; the ability to promptly and effectively integrate the businesses of Glacier Bank and Treasure State Bank; the reaction to the transaction of the companies' customers, employees, and counterparties; and the diversion of management time on merger-related issues. Readers are cautioned not to place undue reliance on the forward-looking statements, which speak only as of the date on which they are made and reflect management's current estimates, projections, expectations and beliefs. Glacier Bancorp undertakes no obligation to publicly revise or update the forward-looking statements to reflect events or circumstances that arise after the date of this release. This statement is included for the express purpose of invoking PSLRA's safe harbor provisions.



Transaction Overview

- **Glacier Bancorp will acquire Treasure State Bank (OTC: TRSU), a Missoula, Montana-based bank, with \$71 million in assets**
 - **Transaction marks the sixth Glacier acquisition announcement in the past three years and second in Montana over the past eighteen months**

- **Each Treasure State Bank shareholder will receive of a unit consisting of \$1.9570 per share in cash and 0.2030 shares of Glacier common stock**
 - **Based on the closing price of \$26.50 for Glacier shares on April 20, 2016, the transaction would result in an aggregate value of \$12.9 million, or \$7.34 per fully diluted Treasure State Bank common share.**

- **Treasure State Bank will be merged into Glacier Bank and become part of the First Security Bank banking division**

- **Closing of transaction is subject to required regulatory approvals, Treasure State shareholder approval, and customary closing conditions**

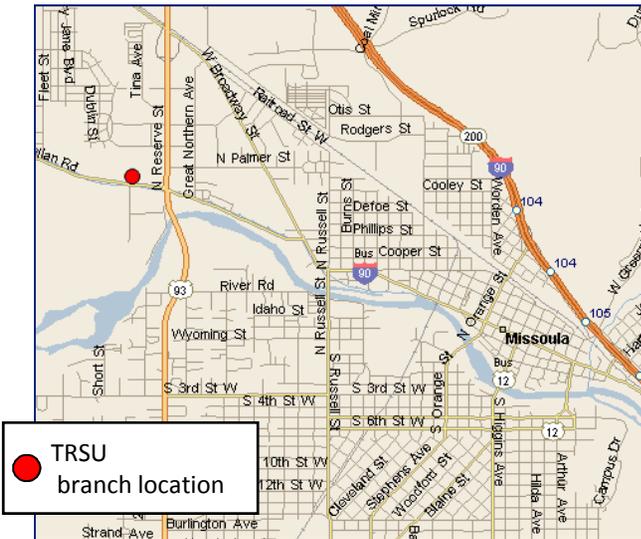
- **Targeted closing date in third quarter of 2016**



Treasure State Bank (TRSU)



Branch Map



- **Founded in 2007; headquartered in Missoula, Montana**
- **Well-managed and respected community bank, with strong growth and increasing recognition**
- **Regional economy tied to tourism, healthcare, government, and agriculture**
- **45% of loans in CRE; 24% in 1-4 Family; 16% in C&I**
 - **54% of CRE is owner-occupied**
- **Loan to deposit ratio of 92.1%**
- **Total loan growth of 10% in 2015**
- **Sound and improving asset quality**
 - **NPAs to Assets⁽¹⁾ of 2.68%**
 - **Total NPLs/Loans of 1.80%**
 - **LLR/Loans of 2.02%**

Treasure State Bank Financial Overview (12/31/2015)

(\$000s)	
Total Assets	71,131
Gross Loans	53,174
Total Deposits	57,746
Noninterest-Bearing Deposits	9,942
Total Equity	9,513
Tangible Equity	9,513
LTM Net Income (12/31/2015)	450
Non-Performing Assets/ Total Assets ⁽¹⁾	2.68%
Non-Accrual Loans / Gross Loans	1.80%
Loan Loss Reserve / Gross Loans	2.02%
Loans / Deposits	92.1%
Year Established	2007
# of Employees (FTE)	18
# of Branches	1

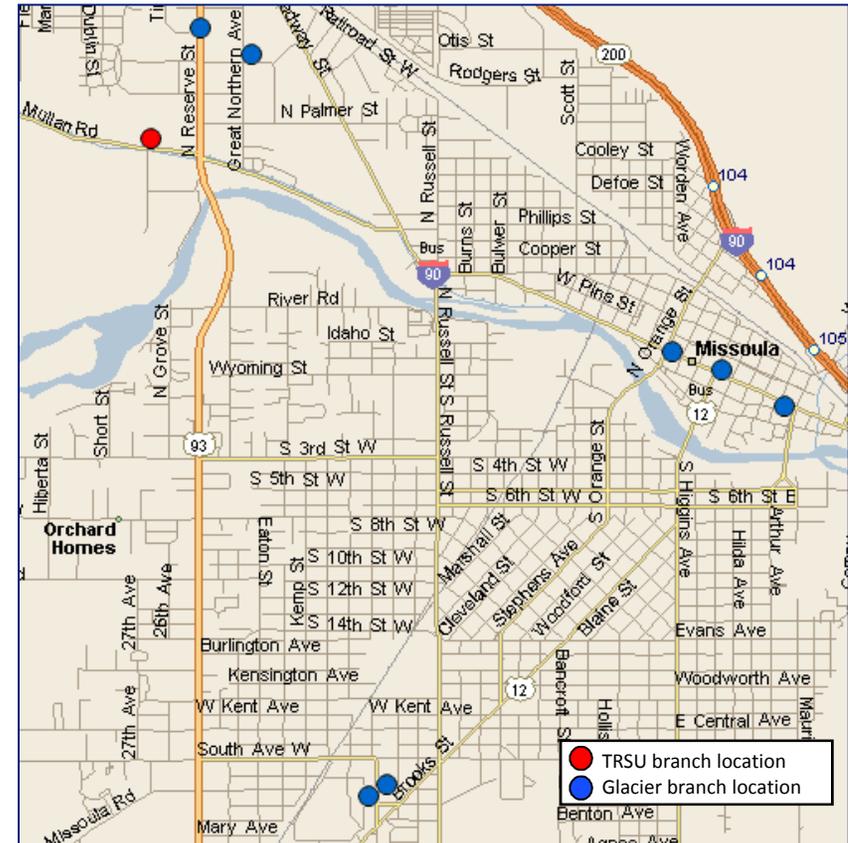
Source: Company Management & SNL Financial, call report data as of 12/31/2015

(1) NPAs include non-accrual loans, loans 90 days+ past due, and OREO



Strategic Rationale

- **Glacier adds a growing bank in the Missoula, MT market**
 - Increases Glacier's presence in Missoula County – pro forma deposits reaching approximately \$832 million and loans \$762 million
- **Visible branch location that is additive to Glacier's footprint**
 - Situated in a visible high-traffic location just off Reserve St; room to expand in existing building
 - Offers additional convenience for existing GBCI customers and enhance overall market presence
- **Missoula County is the second largest in Montana by population and is expected to grow 4.0% from 2016-2021**
- **Enhanced loan growth opportunities**
- **Diversified regional economy tied to tourism, healthcare, government, and agriculture**
- **Opportunity to better serve customers and grow through Glacier's expanded service offerings and higher lending limits**



Source: SNL Financial, Nielsen



Financial Benefits

- **Glacier adds a \$53 million and growing loan portfolio in a market area that is important to Glacier**
- **Glacier adds \$53 million in core deposits**
- **Positive asset quality trends, with notable improvements over the past few years**
- **Opportunity to drive earnings growth through repurchased participations and cost efficiencies**
- **No Tangible Book Value per share dilution**
- **Glacier anticipates immediate EPS accretion of 0.4%⁽¹⁾ on a small transaction**
 - **Recent positive trends in earnings and market momentum should drive continued growth**
 - **20% + implied IRR**

(1) Excluding one-time transaction costs and assuming 100% realization of estimated cost-saves in 2017



Key Deal Terms and Assumptions

Transaction Value⁽¹⁾:	\$12.9 million
Stock/Cash Mix⁽¹⁾:	72% stock (353,413 shares) 28% cash (\$3.56 million)
Structure:	Fixed shares
Collars:	\$19.00 to \$27.05 (with double trigger below \$19.99)
Fair Value Marks:	
Loan Discount:	2.02%
OREO Discount:	None
Fixed Asset Writedown:	None
Core Deposit Intangible:	1.5%
Combined Transaction / Conversion Costs⁽²⁾:	\$1.6 million
Estimated Year One Cost-Saves⁽³⁾:	\$0.7 million, with 100% realization in 2017

(1) Based on recent GBCI share price of \$26.50

(2) Including employment and benefits plan costs, data processing conversion costs and penalties, and combined professional and advisory fees.

(3) Includes only specific itemized cost-saves that parties have identified for reduction or elimination following closing of the transaction.



Transaction Multiples

Price / Tangible Book (12/31/15): 136.1%

Price / Earnings:

LTM Earnings (12/31/15)⁽¹⁾: 28.8x

Budgeted 2016 Earnings⁽²⁾: 22.0x

Est. Pro Forma Year 1 After-Tax Earnings (incl. cost-saves and synergies)⁽³⁾: 11.4x

Tangible Book Value Per Share Dilution: None

Expected 2017 EPS Accretion - Year 1: 0.4%

Implied IRR: 20% +

(1) Calculated last twelve months' earnings based on 12/31/2015 data

(2) Based on TRSU 2016 budget

(3) Estimated 2017 earnings plus cost-saves (100% realized)



Concluding Observations

- **Treasure State Bank acquisition continues Glacier’s tradition of adding high-quality regional banks that fit the Glacier community banking model**
- **Unique opportunity for an attractive in-market expansion in Glacier’s core historical footprint**
- **Missoula, MT is an attractive growth market**
- **Pricing metrics, deal structure, and conservative assumptions reflective of Glacier’s disciplined approach to acquisitions**
- **Treasure State’s staff provides Glacier with additional lending talent, deep market knowledge, and strong customer relationships**
- **Under the Glacier structure, Treasure State’s employees will be able to focus even greater attention on customers and community**
 - **With Glacier providing regulatory, operational, and financial support**
- **Transaction stands to enhance GBCI’s long-term track record of creating shareholder value**