

News Release

TCF Reports Record Earnings and EPS (\$2.70 up 15%) and Announces Quarterly Dividend Increase of 15% printer friendly version (PDF Format)

WAYZATA, Minn., Jan. 16 /PRNewswire-FirstCall/ --

2001 YEAR-END HIGHLIGHTS

- -- Record diluted earnings per share of \$2.70, up 15 percent
- -- Top-line revenue increased 11 percent, fees and other revenues up 14 percent
- -- Record net income of \$207.3 million
- -- Board declares quarterly dividend increase of 15 percent to 28.75 cents per share, \$1.15 per year
- -- Net interest margin of 4.51 percent, up 16 basis points
- -- 27 branches opened in 2001; 193 branches (51% of all branches) opened since January 1998
- -- Increased Power Assets(R) by \$638 million, up 13 percent
- -- Low-cost checking, savings and money market deposits up \$692.5 million, up 17 percent

FOURTH QUARTER HIGHLIGHTS

- -- Diluted earnings per share of 72 cents, up 9 percent
- -- Top-line revenue increased 12 percent
- -- Net interest margin of 4.74 percent, up 41 basis points
- -- Fees and other revenues increased 11 percent
- -- Opened 8 branches in the fourth quarter

| EARNINGS SUMMARY (\$ in thousands, except per-share data) | Three Months Ended December 31, | | Year Ended December 31 | |
|---|---------------------------------|----------|---------------------------|-----------|
| | 2001 | 2000 | 2001 | 2000 |
| Cash net income* | \$56,094 | \$54,059 | \$214,922 | \$193,788 |
| Diluted cash earnings per | | | | |
| common share | 0.74 | 0.68 | 2.80 | 2.44 |
| Net interest margin | 4.74% | 4.33% | 4.51% | 4.35% |
| Cash return on average assets | 1.94 | 1.96 | 1.86 | 1.79 |
| Cash return on average | | | | |
| realized common equity | 25.30 | 24.01 | 24.03 | 22.40 |
| | | | | |
| Net income | \$54,195 | \$52,165 | \$207,322 | \$186,245 |
| Diluted earnings per | | | | |
| common share | 0.72 | 0.66 | 2.70 | 2.35 |
| Return on average assets | 1.88% | 1.89% | 1.79% | 1.72% |
| Return on average realized | | | | |
| common equity | 24.44 | 23.17 | 23.18 | 21.53 |

^{*}Excludes goodwill amortization.

TCF Financial Corporation (TCF) (NYSE: TCB) today reported record diluted earnings per share of \$2.70 for 2001, up 15 percent from \$2.35 per share in 2000. Diluted cash earnings per common share was \$2.80 for 2001, up 15 percent from \$2.44 per share in 2000. Cash return on average assets was 1.86 percent and cash return on average realized common equity was 24.03 percent for 2001.

TCF's board of directors is pleased to announce, for the eleventh consecutive year, an increase in the regular quarterly dividend to 28.75 cents per common share, effective first quarter of 2002. This represents a 15 percent increase over the prior rate of 25 cents per common share. The dividend is payable on February 28 to common shareholders of record at the close of business on February 1.

Diluted earnings per share was 72 cents for the 2001 fourth quarter, up 9 percent from 66 cents for the same 2000 period. The 2000 fourth quarter results included a \$5.5 million after-tax gain on the sale of branches, or 7 cents per diluted common share. Diluted cash earnings per share was 74 cents for the 2001 fourth quarter, up 9 percent from 68 cents for the same 2000 period.

Chairman's Statement

"2001 was the eleventh consecutive year of record operating earnings for TCF," said William A. Cooper, Chairman and Chief Executive Officer. "Our continued focus on growing the TCF franchise and top-line revenues through de novo expansion and new products made for an outstanding year."

Top-line Revenues

TCF's top-line revenues (net interest income plus fees and other revenues) increased 11 percent to \$848.5 million for 2001. TCF's net interest income increased 10 percent to \$481.2 million in 2001. Net interest margin in 2001 was 4.51 percent compared with 4.35 percent last year. The improvement in net interest margin for 2001 is primarily the result of the change in the mix of TCF's balance sheet, with \$428.3 million, or 11 percent growth in average low-cost (checking, savings and money market) deposits and \$812.8 million, or 19 percent growth in average Power Assets(R), partially offset by the \$402.8 million decrease in average lower margin residential mortgages and mortgage-backed securities. Fees and other revenues were up 14 percent to \$367.3 million for 2001, representing 43 percent of top-line revenues. Increased fees, service charges and electronic funds transfer revenues, generated by TCF's expanding customer base, and increases in leasing and equipment finance revenues drove this growth.

Top-line revenues increased 12 percent to \$221.4 million in the 2001 fourth quarter compared with \$197.2 million for the same 2000 period. Net interest income increased 13 percent to \$125.7 million during the 2001 fourth quarter, compared with \$110.8 million in the same 2000 period.

| | Thre | ee Months December | | | Year Ended December 3 | |
|--|-----------|-----------------------|----------|-----------|--------------------------|--------|
| (\$ in thousands) | 2001 | 2000 | % Change | 2001 | 2000 % | Change |
| Net interest income Fees and other revenues: Fees and service | \$125,746 | \$110,824 | 13.5% | \$481,222 | \$438,536 | 9.7% |
| charges Electronic funds | 52,280 | 45,142 | 15.8 | 194,321 | 166,240 | 16.9 |
| transfer revenue: | s 22,404 | 19,974 | 12.2 | 87,134 | 78,101 | 11.6 |
| Leasing | 12,780 | 11,489 | 11.2 | 45,730 | 38,442 | 19.0 |
| Mortgage banking Investments and | 1,056 | 3,160 | (66.6) | 12,042 | 10,519 | 14.5 |
| insurance | 2,883 | 1,996 | 44.4 | 11,535 | 12,266 | (6.0) |
| Other Total fees and | 4,218 | 4,582 | (7.9) | 16,545 | 17,895 | (7.5) |
| other revenues Top-line | 95,621 | 86,343 | 10.7 | 367,307 | 323,463 | 13.6 |
| revenues | \$221,367 | \$197,167 | 12.3 | \$848,529 | \$761,999 | 11.4 |
| Net interest margin Fees and other revenue as % of | 4.74% | 4.33 | 6 | 4.51% | 4.35% | |
| top-line revenue | 43.20 | 43.79 | | 43.29 | 42.45 | |

De Novo Branch Expansion

TCF opened 27 branches during 2001 and 8 in the fourth quarter. TCF has now opened 193 new branches since January 1998. "We believe de novo expansion is still the best way to grow our business," stated Cooper. "We will continue to expand in 2002, both in supermarket locations and by building traditional, stand-alone branches in our markets." TCF currently has 375 branches, including 234 branches in supermarkets, and plans to open 25 to 30 more new branches in 2002.

| | At December 31, | | | |
|-----------------|-----------------|------|------|--|
| (# of branches) | 2001 | 2000 | 1997 | |
| | | | | |
| Minnesota | 88 | 84 | 75 | |
| Illinois | 179 | 167 | 47 | |
| Wisconsin | 33 | 32 | 28 | |
| Michigan | 57 | 56 | 60 | |
| Colorado | 13 | 12 | 7 | |
| Indiana | 5 | 1 | 0 | |
| | 375 | 352 | 217 | |

Power Assets(R)

TCF's Power Asset lending operations continued to show solid growth throughout 2001. The largest growth came in real estate secured lending: consumer home equity loans and commercial real estate loans. TCF's consumer lending increased \$275.2 million since December 31, 2000, and \$81.9 million in the 2001 fourth quarter, despite significant prepayment pressure as interest rates fell to historically low levels. Commercial real estate outstandings have increased \$250.6 million, or 18 percent since the end of 2000, with \$78.7 million of the increase in the fourth quarter of 2001. Leasing and equipment finance has experienced a slowdown in originations due to the slowing economy. Leasing and equipment finance outstandings have increased by \$100.3 million, or 12 percent since December 31, 2000, including a \$17.7 million increase in the fourth quarter of 2001.

| | At Dece | mber 31, | | |
|------------------------|-------------|-------------|----------------------|----------|
| (\$ in thousands) | 2001 | 2000 | <pre>\$ Change</pre> | % Change |
| Loans and leases*: | | | | |
| Consumer | \$2,509,333 | \$2,234,134 | \$275,199 | 12.3% |
| Commercial real estate | 1,622,461 | 1,371,841 | 250,620 | 18.3 |
| Commercial business | 422,381 | 410,422 | 11,959 | 2.9 |
| Leasing and equipment | | | | |
| finance | 956,737 | 856,471 | 100,266 | 11.7 |
| Power Assets | \$5,510,912 | \$4,872,868 | \$638,044 | 13.1 |

^{*}Excludes residential real estate loans.

Power Liabilities(R)

"2001 was another tremendous year in checking account growth," stated Cooper. "The checking account continues to be the cornerstone of our retail strategy." TCF added 117,900 checking accounts during 2001 and ended the year with 1.25 million checking accounts. Total average deposits were up \$210.8 million, or 3 percent in 2001, compared with 2000. Checking balances were up 13 percent, savings balances were up 3 percent, and money market balances were up 19 percent, compared with 2000 average balances. Certificates of deposit declined primarily due to TCF's disciplined pricing and its availability of other lower-cost funding sources.

| | Average Balances for the | | | | | |
|-------------------------|--------------------------|-------------|----------------------|----------|--|--|
| Year Ended December 31, | | | | | | |
| (\$ in thousands) | 2001 | 2000 | <pre>\$ Change</pre> | % Change | | |
| Checking | \$2,243,856 | \$1,992,850 | \$251,006 | 12.6% | | |
| Savings | 1,145,804 | 1,112,372 | 33,432 | 3.0 | | |

| Money market Subtotal Certificates Power Liabilities | 902,091 4,291,751 2,607,009 \$6,898,760 | 758,240 3,863,462 2,824,456 \$6,687,918 | 143,851 428,289 (217,447) \$210,842 | 19.0 11.1 (7.7) 3.2 |
|--|--|--|--|------------------------------|
| Number of checking accounts Average rate on deposits for the year | 1,249,088 | 1,131,196 | 117,892 | 10.4 |
| ended December 31, Average rate on deposits for the quarter ended | 2.36% | 2.95% | | |
| December 31, | 1.73 | 3.18 | | |

Supermarket Banking

"TCF has the fourth largest supermarket branch network in the country," said Cooper. "This year our supermarket branches increased checking, savings and money market deposits by 30 percent and had a 31 percent net gain in consumer loans." Total supermarket banking fees and other revenues for 2001 were \$136.7 million, an increase of \$24.7 million, or 22 percent over 2000. TCF now has 234 supermarket branches and plans to open approximately 15 more supermarket branches in 2002.

| | At December 31, | | Increase/ | |
|--|-----------------|-------------|------------|----------|
| (\$ in thousands) | 2001 | 2000 | (Decrease) | % Change |
| Number of branches | 234 | 213 | 21 | 9.9% |
| Number of deposit account | s 740,457 | 646,084 | 94,373 | 14.6 |
| Deposits: | | | | |
| Checking | \$591,000 | \$475,162 | \$115,838 | 24.4 |
| Savings | 211,190 | 135,000 | 76,190 | 56.4 |
| Money market | 130,758 | 108,557 | 22,201 | 20.5 |
| Subtotal | 932,948 | 718,719 | 214,229 | 29.8 |
| Certificates | 279,777 | 354,891 | (75,114) | (21.2) |
| Total Power | | | | |
| Liabilities | \$1,212,725 | \$1,073,610 | \$139,115 | 13.0 |
| Average rate on deposits Consumer loans | 1.23% | % 2.73% | (1.50)% | (54.9) |
| outstanding | \$305,081 | \$233,393 | \$71,688 | 30.7 |

Non-interest Expense

Non-interest expense (excluding the amortization of goodwill) totaled \$494.2 million for 2001, a 10 percent increase from 2000. Costs associated with TCF's de novo expansion, higher volumes in the mortgage banking and consumer loan business, and the addition of lenders and sales representatives in consumer, commercial and leasing areas drove this increase. Non-interest expense was \$129.5 million for the 2001 fourth quarter, compared with \$114.6 million for fourth quarter 2000.

| | Three Mont | hs Ended | | Year E | inded | |
|-------------------|------------|----------|---------|-----------|-----------|--------|
| | Decemb | er 31, | | Decemb | er 31, | |
| (\$ in thousands) | 2001 | 2000 | % Chang | e 2001 | 2000 % | Change |
| Compensation and | | | | | | |
| employee benefits | \$69,030 | \$61,377 | 12.5% | \$267,716 | \$239,544 | 11.8% |
| Occupancy and | | | | | | |
| equipment | 20,001 | 18,487 | 8.2 | 78,774 | 74,938 | 5.1 |
| Advertising and | | | | | | |
| promotions | 4,499 | 4,945 | (9.0) | 20,909 | 19,181 | 9.0 |
| Other | 35,954 | 29,832 | 20.5 | 126,820 | 115,833 | 9.5 |
| Subtotal | 129,484 | 114,641 | 12.9 | 494,219 | 449,496 | 9.9 |
| Amortization of | | | | | | |
| goodwill | 1,944 | 1,940 | 0.2 | 7,777 | 7,706 | 0.9 |
| | | | | | | |

\$131,428 \$116,581 12.7 \$501,996 \$457,202

9.8

Credit Quality

TCF's net loan and lease charge-offs for 2001 totaled \$12.5 million, or .15 percent of average loans and leases, and remained among the lowest in the industry. This compares with \$3.9 million, or .05 percent of average loans and leases, for 2000. Leasing and equipment finance net charge-offs were \$9.1 million, or 1 percent of related average loans and leases, during 2001, compared with \$2.2 million, or .33 percent of related average loans and leases during 2000. At December 31, 2001, TCF's over-30-day delinquency rate was .57 percent, compared with .69 percent at year-end 2000. The over-30-day delinquency rate for the leasing and equipment finance portfolio was 1.84 percent, up from 1.83 percent at year-end 2000. Non-performing assets were \$66.6 million, or .81 percent of loans and leases at December 31, 2001, compared with \$46.1 million, or .54 percent of loans and leases at December 31, 2000.

| | Three Mont Decemb | hs Ended er 31, | Year Ended December 31, | |
|---|----------------------|--------------------|----------------------------|----------|
| (\$ in thousands) | 2001 | 2000 | 2001 | 2000 |
| Allowance for loan and | | | | |
| lease losses: | | | | |
| Balance at beginning of period | \$73,636 | \$63,985 | \$66,669 | \$55,755 |
| Provision for credit losses | 6,955 | 4,711 | 20,878 | 14,772 |
| Charge-offs | (6,381) | (2,950) | (16,951) | (9,701) |
| Recoveries | 818 | 923 | 4,432 | 5,843 |
| Net charge-offs | (5,563) | (2,027) | (12,519) | (3,858) |
| Balance at end of period | \$75,028 | \$66,669 | \$75,028 | \$66,669 |
| Allowance for loan and lease losses as a percentage of total loans and leases | .91% | .78% | | |
| Annualized net loan and lease charge-offs as a percentage of average total loans and leases | .27% | .10% | .15% | .05% |

Mortgage Banking

TCF's mortgage banking operations had record loan originations throughout 2001 and closed \$2.6 billion in loans, up from \$876.9 million during 2000. Refinances were 59 percent of originations for 2001, compared with 19 percent for 2000. Mortgage banking revenues were \$12 million in 2001, compared with \$10.5 million in 2000, reflecting the increased loan origination and sale activity, partially offset by increased amortization and impairment of mortgage servicing rights due to high levels of prepayments. TCF closed \$792.5 million in loans in the 2001 fourth quarter, up from \$231.5 million in fourth quarter 2000. Mortgage banking revenues were \$1.1 million in fourth quarter 2001, compared with \$3.2 million in the 2000 fourth quarter.

| | At December 31, | | | | |
|---|----------------------------|----------------------------------|------------|--|--|
| (\$ in thousands) | 2001 | 2000 | Change | | |
| Third-party servicing portfol Weighted average coupon rat Mortgage servicing rights Mortgage servicing rights a a percentage of servicing | te 7.13% \$58,261 as | 7.13% 7.42% \$58,261 \$40,086 | | | |
| portfolio | 1.25% | 1.01% | 24 bps | | |
| Three Months Ended Year Ended | | | | | |
| | December 31, | Dec | cember 31, | | |
| (\$ in thousands) | 2001 200 | 0 2001 | 2000 | | |
| Servicing income Less: Mortgage | \$4,676 \$3,7 | 39 \$16,932 | \$12,642 | | |

| servicing | | | | |
|-------------------------|---------|---------|----------|----------|
| amortization | | | | |
| and impairment | 9,411 | 1,779 | 20,964 | 5,326 |
| Net servicing | | | | |
| income/(loss) | (4,735) | 1,960 | (4,032) | 7,316 |
| Gains on sales of loans | 4,551 | 637 | 11,795 | 1,347 |
| Other income | 1,240 | 563 | 4,279 | 1,856 |
| Total mortgage banking | \$1,056 | \$3,160 | \$12,042 | \$10,519 |

Innovative Products and Services

During 2001, TCF expanded its successful Sunday banking hours to most traditional bank branches. TCF was a pioneer in offering Sunday banking hours in supermarket branches in 1987 and has offered Sunday banking hours in some traditional branches since 1997. Enthusiastic customer response drove the expansion of this service. "TCF provides customers the ability to bank with us when it's convenient for them," said Cooper. "Extending Sunday hours to our traditional branch network is a natural complement to all of our other convenience services." Also in response to requests, TCF launched "Express Coin Counters," self-service coin counting machines located in branches and available to both customers and non-customers. The service is available free of charge to TCF customers and for a fee to non-customers. "Our customers appreciate the convenience of being able to have coin counted free of charge, at their convenience," said Cooper. "We believe that many non-customers who begin using this service will see the value of this and our other convenience services and become TCF customers." TCF plans to have Express Coin Counters in most branches by mid 2002.

Also launched in 2001 were TCF Totally Free Online Banking(SM) and TCF Express Discount Brokerage. Totally Free Online Banking provides every TCF checking account customer with the ability to perform basic banking services online at no cost. Over 10 percent of TCF customers are now banking online. TCF Express Discount Brokerage is an efficient, low-cost brokerage service that allows customers to choose between placing trades over the phone with a broker or directly online. TCF also offers the convenience of 375 branches to serve the needs of brokerage account customers. "We ask our customers what they want," said Cooper. "We listen to them -- and we will continue to introduce new and innovative products and services to serve their needs."

Capital

TCF repurchased 3,670,107 shares of its common stock during 2001 at an average cost of \$40.34 per share. Of this total, 59,870 shares were purchased in the fourth quarter of 2001 at an average cost of \$41.86 per share. TCF has 6.7 million shares remaining in its stock repurchase programs authorized by its board of directors. Since 1997, TCF has repurchased 18.6 million shares of its stock, at an average cost of \$29.04 per share.

| (\$ in thousands, except per-share data) | | | | | |
|--|------------------------|--------|------------------------|--------|--|
| | 200 | 1 | 2000 | | |
| Stockholders' equity Tangible equity Stockholders' equity to total | \$917,033 \$762,327 | | \$910,220 \$745,798 | | |
| assets | 8.07% | | 8.13% | | |
| Tangible equity to total assets | 6.71% | | 6.66% | | |
| Book value per common share | \$11.92 | | \$11.34 | | |
| Tangible book value per common shar | e \$9.91 | | \$9.29 | | |
| Total risk-based capital Total risk-based capital | \$833,821 | 11.26% | \$825,527 | 11.59% | |
| requirement | \$592,830 | 8.00% | \$569,655 | 8.00% | |

Website Information

A live webcast of TCF's conference call to discuss 2001 and fourth quarter earnings will be hosted at TCF's website, http://www.tcfexpress.com, on January 16, 2002 at 11:30 a.m., CDT. The website also includes access to company news releases, TCF's annual report, quarterly reports, investor presentations, and SEC filings.

TCF is a Minnesota-based national financial holding company with \$11.4 billion in assets. TCF has more than 370 banking offices in Minnesota, Illinois, Michigan, Wisconsin, Colorado and Indiana. Other TCF affiliates provide leasing, mortgage banking, and investments and insurance sales.

This earnings release contains "forward-looking" statements that deal with future results, plans or performance. In addition, TCF's management may make such statements orally to the media, or to securities analysts, investors or others. Forward-looking statements deal with matters that do not relate strictly to historical facts. TCF's future results may differ materially from historical performance and forward-looking statements about TCF's expected financial results or other plans are subject to a number of risks and uncertainties. These include but are not limited to possible legislative changes and adverse economic, business and competitive developments such as shrinking interest margins; deposit outflows; reduced demand for financial services and loan and lease products; changes in accounting policies and guidelines, or monetary and fiscal policies of the federal government; changes in credit and other risks posed by TCF's loan, lease and investment portfolios; technological, computer-related or operational difficulties; adverse changes in securities markets; results of litigation or other significant uncertainties.

TCF FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per-share data)
(Unaudited)

| | Three Mon Decemb 2001 | \$ Change S | % Change | |
|--|-----------------------------|-------------|------------|---------|
| Interest income: | | | | |
| Loans and leases | \$160,686 | \$183,394 | \$(22,708) | (12.4)% |
| Securities available for sale | 27,073 | 23,729 | 3,344 | 14.1 |
| Loans held for sale | 6,032 | 4,506 | 1,526 | |
| Investments | 1,986 | 2,779 | (793) | |
| Total interest income | 195,777 | 214,408 | (18,631) | |
| Interest expense: | 100,777 | 214,400 | (10,001) | (0.7) |
| Deposits | 30,029 | 53,512 | (23,483) | (43.9) |
| Borrowings | 40,002 | 50,072 | (10,070) | (20.1) |
| | | 103,584 | | |
| Total interest expense Net interest income | 70,031 | - | (33,553) | |
| | 125,746 | 110,824 | 14,922 | |
| Provision for credit losses | 6,955 | 4,711 | 2,244 | 47.6 |
| Net interest income after | 110 701 | 106 113 | 12 670 | 11 0 |
| provision for credit losses | 118,791 | 106,113 | 12,678 | 11.9 |
| Non-interest income: | | 4= 440 | - 400 | 45.0 |
| Fees and service charges | 52,280 | 45,142 | 7,138 | 15.8 |
| Electronic funds transfer | | | | |
| revenues | 22,404 | 19,974 | 2,430 | 12.2 |
| Leasing and equipment finance | 12,780 | 11,489 | 1,291 | 11.2 |
| Mortgage banking | 1,056 | 3,160 | (2,104) | (66.6) |
| Investments and insurance | 2,883 | 1,996 | 887 | 44.4 |
| Other | 4,218 | 4,582 | (364) | (7.9) |
| Fees and other revenues | 95,621 | 86,343 | 9,278 | 10.7 |
| Gains on sales of branches | | 8,947 | (8,947) | (100.0) |
| Gains on sales of securities | | | | |
| available for sale | 863 | | 863 | 100.0 |
| Other non-interest income | 863 | 8,947 | (8,084) | (90.4) |
| Total non-interest income | 96,484 | 95,290 | 1,194 | 1.3 |
| Non-interest expense: | | | | |
| Compensation and employee | | | | |
| benefits | 69,030 | 61,377 | 7,653 | 12.5 |
| Occupancy and equipment | 20,001 | 18,487 | 1,514 | 8.2 |
| Advertising and promotions | 4,499 | 4,945 | (446) | (9.0) |
| Amortization of goodwill | 1,944 | 1,940 | ` 4 | 0.2 |
| Other | 35,954 | 29,832 | 6,122 | 20.5 |
| Total non-interest expense | 131,428 | 116,581 | 14,847 | 12.7 |
| Income before income tax | - , | -, | , | • |

| expense Income tax expense Net income | 83,847 29,652 \$54,195 | 32,657 | (975) (3,005) \$2,030 | (1.1) (9.2) 3.9 |
|---|------------------------------|------------------|-----------------------------|-----------------------|
| Net income per common share: | <i>t</i> 72 | . | d 0.5 | 0.0 |
| Basic | \$.73 | | \$.06 | 9.0 |
| Diluted Earnings before goodwill amortization (cash earnings) | \$.72 | \$.66 | \$.06 | 9.1 |
| per diluted common share | \$.74 | \$.68 | \$.06 | 8.8 |
| Dividends declared per common share | \$.25 | \$.2125 | \$.0375 | 17.6 |
| Average common and common equivalent shares outstanding: | | | | |
| Basic Diluted | 74,433 75,533 | 78,063 79,013 | | |

TCF FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per-share data) (Unaudited)

| | Year Decemb | 4.01 | | |
|--|----------------------|-------------------|----------------------|----------------|
| Tutouset income. | 2001 | 2000 | \$ Change | % Change |
| <pre>Interest income: Loans and leases</pre> | ¢C01 110 | ¢700 225 | ¢/10 215\ | (2 7)% |
| Securities available for sale | \$681,110 112,267 | \$700,325 | \$(19,215) 13,082 | (2.7)% 13.2 |
| Loans held for sale | 24,266 | 99,185 17,130 | 7,136 | 41.7 |
| Investments | 8,966 | - | - | |
| Total interest income | 826,609 | 10,041 826,681 | (1,075) (72) | |
| Interest expense: | 020,009 | 020,001 | (72) | (0.0) |
| Deposits | 162,727 | 197,094 | (34,367) | (17 4) |
| Borrowings | 182,660 | 191,051 | (8,391) | |
| Total interest expense | 345,387 | 388,145 | (42,758) | , , |
| Net interest income | 481,222 | 438,536 | 42,736) | 9.7 |
| Provision for credit losses | - | | | |
| Net interest income after | 20,878 | 14,772 | 6,106 | 41.5 |
| provision for credit losses | 460,344 | 423,764 | 36,580 | 8.6 |
| Non-interest income: | 400, 544 | 423,704 | 50,580 | 0.0 |
| Fees and service charges | 194,321 | 166,240 | 28,081 | 16.9 |
| Electronic funds transfer | 134,321 | 100,240 | 20,001 | 10.5 |
| revenues | 87,134 | 78,101 | 9,033 | 11.6 |
| Leasing and equipment finance | 45,730 | 38,442 | 7,288 | 19.0 |
| Mortgage banking | 12,042 | 10,519 | 1,523 | 14.5 |
| Investments and insurance | 11,535 | 12,266 | (731) | |
| Other | 16,545 | 17,895 | (1,350) | |
| Fees and other revenues | 367,307 | 323,463 | 43,844 | 13.6 |
| Gains on sales of branches | 3,316 | 12,813 | (9,497) | |
| Gains on sales of securities | 3,310 | 12,013 | (), 7) | (/4.1) |
| available for sale | 863 | | 863 | 100.0 |
| Other non-interest income | 4,179 | 12,813 | (8,634) | |
| Total non-interest income | 371,486 | 336,276 | 35,210 | 10.5 |
| Non-interest expense: | 371,400 | 330,270 | 33,210 | 10.5 |
| Compensation and employee | | | | |
| benefits | 267,716 | 239,544 | 28,172 | 11.8 |
| Occupancy and equipment | 78,774 | 74,938 | 3,836 | 5.1 |
| Advertising and promotions | 20,909 | 19,181 | 1,728 | 9.0 |
| Amortization of goodwill | 7,777 | 7,706 | 71 | 0.9 |
| Other | 126,820 | 115,833 | 10,987 | 9.5 |
| Total non-interest expense | 501,996 | 457,202 | 44,794 | 9.8 |
| Income before income tax | 501,550 | 757,202 | 77,724 | ٥.٥ |
| Theome before Theome cax | | | | |

| expense Income tax expense Net income | 329,834 122,512 \$207,322 | 302,838 116,593 \$186,245 | 26,996 5,919 \$21,077 | 8.9 5.1 11.3 |
|--|---------------------------------|---------------------------------|-----------------------------|--------------------|
| Net income per common share: | | | | |
| Basic | \$2.73 | \$2.37 | \$.36 | 15.2 |
| Diluted | \$2.70 | \$2.35 | \$.35 | 14.9 |
| Earnings before goodwill amortization (cash earnings) | | | | |
| per diluted common share | \$2.80 | \$2.44 | \$.36 | 14.8 |
| Dividends declared per common share | \$1.00 | \$.825 | \$.175 | 21.2 |
| Average common and common equivalent shares outstanding: | | | | |
| Basic | 75,825 | 78,649 | | |
| Diluted | 76,843 | 79,389 | | |

TCF FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Dollars in thousands, except per-share data) (Unaudited)

ASSETS

| | At December 31, | | | |
|-----------------------------|-----------------|--------------|-------------|--------|
| | 2001 | 2000 | \$ Change % | Change |
| Cash and due from banks | \$386,700 | \$392,007 | \$(5,307) | (1.4)% |
| Investments | 155,942 | 134,059 | 21,883 | 16.3 |
| Securities available for | | | | |
| sale | 1,584,661 | 1,403,888 | 180,773 | 12.9 |
| Loans held for sale | 451,609 | 227,779 | 223,830 | 98.3 |
| Loans and leases: | | | | |
| Consumer | 2,509,333 | 2,234,134 | 275,199 | 12.3 |
| Commercial real estate | 1,622,461 | 1,371,841 | 250,620 | 18.3 |
| Commercial business | 422,381 | 410,422 | 11,959 | 2.9 |
| Leasing and equipment | | | | |
| finance | 956,737 | 856,471 | 100,266 | 11.7 |
| Subtotal | 5,510,912 | 4,872,868 | 638,044 | 13.1 |
| Residential real estate | 2,733,290 | 3,673,831 | (940,541) | (25.6) |
| Total loans and leases | 8,244,202 | 8,546,699 | (302,497) | (3.5) |
| Allowance for loan and | | | | |
| lease losses | (75,028) | (66,669) | (8,359) | 12.5 |
| Net loans and leases | 8,169,174 | 8,480,030 | (310,856) | (3.7) |
| Premises and equipment, net | 215,237 | 197,525 | 17,712 | 9.0 |
| Goodwill | 145,462 | 153,239 | (7,777) | (5.1) |
| Deposit base intangibles | 9,244 | 11,183 | (1,939) | (17.3) |
| Other assets | 240,686 | 197,752 | 42,934 | 21.7 |
| | \$11,358,715 | \$11,197,462 | \$161,253 | 1.4 |

LIABILITIES AND STOCKHOLDERS' EQUITY

| Deposits: | | | | |
|-----------------------|-------------|-------------|-----------|--------|
| Checking | \$2,536,865 | \$2,203,943 | \$332,922 | 15.1 |
| Savings | 1,290,816 | 1,045,388 | 245,428 | 23.5 |
| Money market | 951,033 | 836,888 | 114,145 | 13.6 |
| Subtotal | 4,778,714 | 4,086,219 | 692,495 | 16.9 |
| Certificates | 2,320,244 | 2,805,605 | (485,361) | (17.3) |
| Total deposits | 7,098,958 | 6,891,824 | 207,134 | 3.0 |
| Short-term borrowings | 719,859 | 898,695 | (178,836) | (19.9) |
| Long-term borrowings | 2,303,166 | 2,285,550 | 17,616 | 0.8 |
| Total borrowings | 3,023,025 | 3,184,245 | (161,220) | (5.1) |

| Accrued expenses and other | 340 600 | 244 472 | 100 506 | F4 4 |
|----------------------------|--------------|---|-----------|-------|
| liabilities | 319,699 | 211,173 | 108,526 | 51.4 |
| Total liabilities | 10,441,682 | 10,287,242 | 154,440 | 1.5 |
| Stockholders' equity: | | | | |
| Common stock, par value | | | | |
| \$.01 per share, 280,000,0 | 900 | | | |
| shares authorized; | | | | |
| 92,719,544 and 92,755,659 |) | | | |
| shares issued | 927 | 928 | (1) | (0.1) |
| Additional paid-in capital | 520,940 | 508,682 | 12,258 | 2.4 |
| Retained earnings, subject | | ĺ | • | |
| to certain restrictions | 965,454 | 835,605 | 129,849 | 15.5 |
| Accumulated other | , | , | , - | |
| comprehensive income (los | ss) 6,229 | (9,868) | 16,097 | N.M. |
| Treasury stock at cost, | 0,=== | (2,000) | _0,007 | |
| 15,787,716 and 12,466,626 | 5 | | | |
| shares, and other | (576,517) | (425 127) | (151,390) | 35.6 |
| Total stockholders' | (370,317) | (423,127) | (131,390) | 33.0 |
| | 017 022 | 010 220 | 6 013 | 0 7 |
| equity | 917,033 | 910,220 | 6,813 | 0.7 |
| | \$11,358,715 | \$11,197,462 | \$161,253 | 1.4 |

TCF FINANCIAL CORPORATION AND SUBSIDIARIES CREDIT QUALITY DATA (Dollars in thousands) (Unaudited)

| Allowance for loan and lease losses: | At or For | the Year En | ided Decembe | er 31, 2001 |
|--------------------------------------|-------------|-------------|--------------|--------------|
| | | | Allowance | Net |
| | Total Loans | | as a % of | Charge-offs |
| | and Leases | Allowance | Portfolio | (Recoveries) |
| Consumer | \$2,509,333 | ¢0 255 | .33% | .13% |
| | . , , | | | .13% |
| Commercial real estate | 1.622.461 | 24.459 | 1.51 | |

| Consumer Commercial real estate Commercial business Leasing and equipment | \$2,509,333 1,622,461 422,381 | \$8,355 24,459 12,117 | .33% 1.51 2.87 | .13% .06 |
|---|-------------------------------------|-----------------------------|----------------------|-----------------|
| finance | 956,737 | 11,774 | 1.23 | 1.00 |
| Unallocated | | 16,139 | n/a | n/a |
| Subtotal | 5,510,912 | 72,844 | 1.32 | .24 |
| Residential real estate | 2,733,290 | 2,184 | .08 | |
| Total | \$8,244,202 | \$75,028 | .91 | .15 |

| | At or For | the Year En | nded Decembe Allowance | er 31, 2000 Net |
|-------------------------|-------------|-------------|---------------------------|--------------------|
| | Total Loans | | as a % of | Charge-offs |
| | and Leases | Allowance | Portfolio | (Recoveries) |
| Consumer | \$2,234,134 | \$9,764 | .44% | .12% |
| Commercial real estate | 1,371,841 | 20,753 | 1.51 | (.02) |
| Commercial business | 410,422 | 9,668 | 2.36 | (.15) |
| Leasing and equipment | | | | |
| finance | 856,471 | 7,583 | .89 | .33 |
| Unallocated | | 16,139 | n/a | n/a |
| Subtotal | 4,872,868 | 63,907 | 1.31 | .09 |
| Residential real estate | 3,673,831 | 2,762 | .08 | |
| Total | \$8,546,699 | \$66,669 | .78 | .05 |

Non-performing assets: At December 31, 2001 2000 \$ Change % Change

Non-accrual loans and leases:

| Consumer | \$16,473 | \$13,027 | \$3,446 | 26.5% |
|-------------------------------|-----------|-----------|-----------|-----------|
| Commercial real estate | 11,135 | - | 5,315 | 91.3 |
| Commercial business | 3,550 | 236 | 3,314 | N.M. |
| Leasing and equipment | 5,550 | 250 | J, J1+ | 14.11. |
| finance, net | 11,723 | 7,376 | 4,347 | 58.9 |
| Residential real estate | 6,959 | - | 2,130 | 44.1 |
| Total non-accrual | 0,555 | .,023 | 2,200 | |
| loans and leases, net | 49,840 | 31,288 | 18,552 | 59.3 |
| Non-recourse discounted | | • | • | |
| lease rentals | 2,134 | 3,910 | (1,776) | (45.4) |
| Total non-accrual loans | 2,154 | 3,310 | (1)//0/ | (43.4) |
| and leases, gross | 51,974 | 35,198 | 16,776 | 47.7 |
| Other real estate owned | 14,655 | - | 3,786 | 34.8 |
| Total non-performing | 14,000 | 10,000 | 5,700 | 54.0 |
| | ¢66 620 | \$46,067 | ¢20 E62 | 44.6 |
| assets, gross | \$66,629 | \$40,007 | \$20,562 | 44.0 |
| T | | | | |
| Total non-performing | 4 | 4 | 4 | |
| assets, net | \$64,495 | \$42,157 | \$22,338 | 53.0 |
| | | | | |
| Accruing loans and leases | | | | |
| 90 days or more past due | \$5,129 | \$5,020 | \$109 | 2.2 |
| | | | | |
| D 11 | A.L. D. | . 24 | 41.5 | . 24 |
| Delinquency data: | | mber 31, | | mber 31, |
| | 20 | | | 00 |
| | Principal | | Principal | |
| | | Portfolio | Balances | Portfolio |
| Consumer | \$17,939 | .72% | \$20,628 | .93% |
| Commercial real estate | 538 | .03 | 1,793 | .13 |
| Commercial business | 526 | .13 | 3,958 | .96 |
| Leasing and equipment finance | 17,393 | 1.84 | 15,508 | |
| Residential real estate | | .38 | 16,971 | |
| Total | \$46,773 | | \$58,858 | |
| 1004 | Ψ-10,773 | , | Ψ50,050 | .05 |

TCF FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED AVERAGE BALANCE SHEETS, YIELDS AND RATES (Dollars In Thousands) (Unaudited)

| | Three Months | Ended Dec | cember 31, |
|-------------------------------|--------------------|-----------|----------------------|
| | Average Balance | Interest | Yields and Rates (a) |
| Assets: | | | ` , |
| Investments | \$160,381 | \$1,986 | 4.95% |
| Securities available for sale | 1,656,562 | 27,073 | |
| Loans held for sale | 417,969 | 6,032 | 5.77 |
| Loans and leases: | | | |
| Consumer | 2,464,910 | 52,657 | 8.55 |
| Commercial real estate | 1,603,102 | 29,168 | 7.28 |
| Commercial business | 412,990 | 6,210 | 6.01 |
| Leasing and equipment finance | 943,647 | 21,309 | 9.03 |
| Subtotal | 5,424,649 | 109,344 | 8.06 |
| Residential real estate | 2,944,093 | 51,342 | 6.98 |
| Total loans and leases | 8,368,742 | 160,686 | 7.68 |
| Total interest-earning | | | |
| assets | 10,603,654 | 195,777 | 7.39 |
| Other assets | 936,861 | | |
| | | | |
| Total assets | \$11,540,515 | | |

Liabilities and Stockholders' Equity:

| Non-interest bearing deposits Interest-bearing deposits: | \$1,685,116 | | |
|--|--------------|-----------|-------|
| Checking | 829,483 | 524 | 0.25 |
| Savings | 1,052,362 | 1,316 | 0.50 |
| Money market | 946,798 | 3,438 | 1.45 |
| Subtotal | 2,828,643 | 5,278 | 0.75 |
| Certificates | 2,422,874 | 24,751 | 4.09 |
| Total interest-bearing | | • | |
| deposits | 5,251,517 | 30,029 | 2.29 |
| Total deposits | 6,936,633 | 30,029 | 1.73 |
| Borrowings: | | | |
| Securities sold under | | | |
| repurchase agreements and | | | |
| federal funds purchased | 1,174,216 | 9,000 | 3.07 |
| FHLB advances | 1,972,277 | 27,776 | 5.63 |
| Discounted lease rentals | 137,249 | 2,735 | 7.97 |
| Other borrowings | 79,253 | 491 | 2.48 |
| Total borrowings | 3,362,995 | 40,002 | 4.76 |
| | | | |
| Total deposits and borrowings | 10,299,628 | 70,031 | 2.72 |
| Other liabilities | 334,526 | | |
| Total liabilities | 10,634,154 | | |
| | | | |
| Stockholders' equity | 906,361 | | |
| Total liabilities and stockholders' equity | \$11,540,515 | | |
| Net interest income and margin | | \$125,746 | 4.74% |

(a) Annualized.

TCF FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED AVERAGE BALANCE SHEETS, YIELDS AND RATES (Dollars In Thousands) (Unaudited)

| | Three Months Ended December 31, 2000 | | |
|-------------------------------|--------------------------------------|----------------|-----------|
| | Average | Average Yields | |
| | Balance | Interest | Rates (a) |
| Assets: | | | |
| Investments | \$150,185 | \$2,779 | 7.40% |
| Securities available for sale | 1,432,682 | 23,729 | 6.63 |
| Loans held for sale | 230,734 | 4,506 | 7.81 |
| Loans and leases: | | | |
| Consumer | 2,207,187 | 57,457 | 10.41 |
| Commercial real estate | 1,298,155 | 28,292 | 8.72 |
| Commercial business | 381,058 | 8,904 | 9.35 |
| Leasing and equipment finance | 786,448 | 21,305 | 10.84 |
| Subtotal | 4,672,848 | 115,958 | 9.93 |
| Residential real estate | 3,740,997 | 67,436 | 7.21 |
| Total loans and leases | 8,413,845 | 183,394 | 8.72 |
| Total interest-earning | | | |
| assets | 10,227,446 | 214,408 | 8.39 |
| Other assets | 812,357 | | |

| Total assets | \$11,039,803 | | |
|--|--------------|-----------|-------|
| Liabilities and Stockholders' | | | |
| Equity: Non-interest bearing deposits Interest-bearing deposits: | \$1,385,846 | | |
| | 726 026 | 1 100 | 0.60 |
| Checking | 736,926 | 1,109 | |
| Savings | 989,189 | 2,778 | 1.12 |
| Money market | 816,923 | 7,778 | 3.81 |
| Subtotal | 2,543,038 | 11,665 | 1.83 |
| Certificates | 2,799,986 | 41,847 | 5.98 |
| Total interest-bearing | | | |
| deposits | 5,343,024 | 53,512 | 4.01 |
| Total deposits | 6,728,870 | 53,512 | 3.18 |
| Borrowings: Securities sold under repurchase agreements and | | | |
| federal funds purchased | 1,060,610 | 17,483 | 6.59 |
| FHLB advances | 1,905,104 | 27,915 | 5.86 |
| Discounted lease rentals | 160,324 | 3,575 | 8.92 |
| Other borrowings | 46,957 | 1,099 | |
| Total borrowings | 3,172,995 | 50,072 | 6.31 |
| · · | | - | 0.51 |
| Total deposits and borrowings | 9,901,865 | 103,584 | 4.18 |
| Other liabilities | 260,413 | | |
| Total liabilities | 10,162,278 | | |
| Stockholders' equity | 877,525 | | |
| Total liabilities and stockholders' equity | \$11,039,803 | | |
| Net interest income and margin | | \$110,824 | 4.33% |
| | | | |

(a) Annualized.

TCF FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED AVERAGE BALANCE SHEETS, YIELDS AND RATES (Dollars In Thousands) (Unaudited)

| | Year En | ded Decembe | er 31, |
|-------------------------------|------------|-------------|------------|
| | Average | | Yields and |
| | Balance | Interest | Rates (a) |
| Assets: | | | |
| Investments | \$164,362 | \$8,966 | 5.46% |
| Securities available for sale | 1,706,093 | 112,267 | 6.58 |
| Loans held for sale | 379,045 | 24,266 | 6.40 |
| Loans and leases: | | | |
| Consumer | 2,346,349 | 215,438 | 9.18 |
| Commercial real estate | 1,490,616 | 116,128 | 7.79 |
| Commercial business | 409,685 | 29,893 | 7.30 |
| Leasing and equipment finance | 918,915 | 89,131 | 9.70 |
| Subtotal | 5,165,565 | 450,590 | 8.72 |
| Residential real estate | 3,251,328 | 230,520 | 7.09 |
| Total loans and leases | 8,416,893 | 681,110 | 8.09 |
| Total interest-earning | | | |
| assets | 10,666,393 | 826,609 | 7.75 |

| Other assets | 886,713 | | |
|---|------------------------|-------------------|--------------|
| Total assets | \$11,553,106 | | |
| Liabilities and Stockholders' Equity: Non-interest bearing deposits Interest-bearing deposits: | \$1,580,907 | | |
| Checking | 790,023 | 3,549 | 0.45 |
| Savings | 1,018,730 | 7,472 | 0.73 |
| Money market | 902,091 | 21,144 | 2.34 |
| Subtotal | 2,710,844 | 32,165 | 1.19 |
| Certificates | 2,607,009 | 130,562 | 5.01 |
| Total interest-bearing | | | |
| deposits | 5,317,853 | 162,727 | 3.06 |
| Total deposits | 6,898,760 | 162,727 | 2.36 |
| Borrowings: Securities sold under repurchase agreements and federal funds purchased FHLB advances | 1,228,828 1,984,764 | 54,593 112,023 | 4.44 5.64 |
| Discounted lease rentals | 146,720 | 11,891 | 8.10 |
| Other borrowings | 83,118 | 4,153 | 5.00 |
| Total borrowings | 3,443,430 | 182,660 | 5.30 |
| Total deposits and borrowings | 10,342,190 | 345,387 | 3.34 |
| Other liabilities | 311,871 | | |
| Total liabilities | 10,654,061 | | |
| Stockholders' equity | 899,045 | | |
| Total liabilities and stockholders' equity | \$11,553,106 | | |

TCF FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED AVERAGE BALANCE SHEETS, YIELDS AND RATES (Dollars In Thousands) (Unaudited)

\$481,222 4.51%

| | Year | Ended Decemb | er 31, |
|-------------------------------|-----------|--------------|------------|
| | Average | | Yields and |
| | Balance | Interest | Rates |
| Assets: | | | |
| Investments | \$139,840 | \$10,041 | 7.18% |
| Securities available for sale | 1,500,225 | 99,185 | 6.61 |
| Loans held for sale | 220,560 | 17,130 | 7.77 |
| Loans and leases: | | | |
| Consumer | 2,139,135 | 218,577 | 10.22 |
| Commercial real estate | 1,195,985 | 103,181 | 8.63 |
| Commercial business | 367,072 | 33,483 | 9.12 |
| Leasing and equipment finance | 650,616 | 69,960 | 10.75 |
| Subtotal | 4,352,808 | 425,201 | 9.77 |
| Residential real estate | 3,860,025 | 275,124 | 7.13 |
| Total loans and leases | 8,212,833 | 700,325 | 8.53 |

Total interest-earning

Net interest income and margin

| assets | 10,073,458 | 826,681 | 8.21 |
|--|--------------|-----------|-------|
| | _0,0/0,100 | 0_0,00_ | 01 |
| Other assets | 773,799 | | |
| Total assets | \$10,847,257 | | |
| Liabilities and Stockholders' | | | |
| Equity: Non-interest bearing deposits Interest-bearing deposits: | \$1,328,932 | | |
| Checking | 739,429 | 4,391 | 0.59 |
| Savings | 1,036,861 | 11,571 | 1.12 |
| Money market | 758,240 | 25,139 | 3.32 |
| Subtotal | 2,534,530 | 41,101 | 1.62 |
| Certificates | 2,824,456 | 155,993 | 5.52 |
| Total interest-bearing | | | |
| deposits | 5,358,986 | 197,094 | 3.68 |
| Total deposits | 6,687,918 | 197,094 | 2.95 |
| Borrowings: Securities sold under repurchase agreements and | | | |
| federal funds purchased | 925,004 | 58,652 | 6.34 |
| FHLB advances | 1,888,892 | 109,385 | 5.79 |
| Discounted lease rentals | 163,758 | 14,004 | 8.55 |
| Other borrowings | 121,048 | 9,010 | 7.44 |
| Total borrowings | 3,098,702 | 191,051 | 6.17 |
| Total deposits and borrowings | 9,786,620 | 388,145 | 3.97 |
| Other liabilities | 238,047 | | |
| Total liabilities | 10,024,667 | | |
| Stockholders' equity | 822,590 | | |
| Total liabilities and stockholders' equity | \$10,847,257 | | |
| Net interest income and margin | | \$438,536 | 4.35% |

SOURCE TCF Financial Corporation

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